Filing Company: Shelter Mutual Insurance Company State Tracking Number: #1382346 \$100

Company Tracking Number: 03M20408

TOI: 04.0 Homeowners Sub-TOI: 04.0000 Homeowners Sub-TOI Combinations

Product Name: HO
Project Name/Number: Lammers/

## Filing at a Glance

Company: Shelter Mutual Insurance Company

Product Name: HO SERFF Tr Num: SHEL-125876831 State: Arkansas

TOI: 04.0 Homeowners SERFF Status: Closed State Tr Num: #1382346 \$100 Sub-TOI: 04.0000 Homeowners Sub-TOI Co Tr Num: 03M20408 State Status: Fees verified and

Combinations received

Filing Type: Rate/Rule Co Status: Approved Reviewer(s): Becky Harrington,

Brittany Yielding

Authors: Brian Marcks, Sue Disposition Date: 10/31/2008

Burlingame

Date Submitted: 10/29/2008 Disposition Status: Filed

Effective Date Requested (New): 01/14/2009 Effective Date (New): 12/20/2008

12/20/2008

State Filing Description:

## **General Information**

Project Name: Lammers

Status of Filing in Domicile:

Project Number:

Domicile Status Comments:

Reference Organization: Reference Number:
Reference Title: Advisory Org. Circular:

Filing Status Changed: 10/31/2008

State Status Changed: 10/31/2008 Deemer Date:

Corresponding Filing Tracking Number:

Filing Description:

Base rates have been revised for Form HO-3. Amount of insurance relativities were reduced to one size curve for Form HO-3. Claims surcharge factors were also revised. This filing will result in an overall increase in revenue of 8.9% or \$3,191,705.

Filing Company: Shelter Mutual Insurance Company State Tracking Number: #1382346 \$100

Company Tracking Number: 03M20408

TOI: 04.0 Homeowners Sub-TOI: 04.0000 Homeowners Sub-TOI Combinations

Product Name: HO
Project Name/Number: Lammers/

**Company and Contact** 

**Filing Contact Information** 

Brian Marcks, Coordinator of Insurance BCMarcks@shelterinsurance.com

Department Affairs

1817 West Broadway (573) 214-4165 [Phone] Columbia, MO 65218 (573) 446-7317[FAX]

**Filing Company Information** 

Shelter Mutual Insurance Company CoCode: 23388 State of Domicile: Missouri

1817 West Broadway Group Code: Company Type:
Columbia, MO 65218 Group Name: State ID Number:

(573) 445-8441 ext. [Phone] FEIN Number: 43-0613000

-----

**Filing Fees** 

Fee Amount:

Fee Required? Yes

Retaliatory? No

Fee Explanation:

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Shelter Mutual Insurance Company \$0.00 10/29/2008

CHECK NUMBER CHECK AMOUNT CHECK DATE 1382346 \$100.00 10/23/2008

\$100.00

Filing Company: Shelter Mutual Insurance Company State Tracking Number: #1382346 \$100

Company Tracking Number: 03M20408

TOI: 04.0 Homeowners Sub-TOI: 04.0000 Homeowners Sub-TOI Combinations

Product Name: HO

Project Name/Number: Lammers/

## **Correspondence Summary**

#### **Dispositions**

Status Created By Created On Date Submitted

Filed Becky Harrington 10/31/2008 10/31/2008

**Objection Letters and Response Letters** 

Objection Letters Response Letters

Status Created By Created On Date Submitted Responded By Created On Date Submitted

Pending Becky 10/29/2008 10/29/2008 Brian Marcks 10/29/2008 10/29/2008

Industry Harrington

Response Filing Notes

Subject Note Type Created By Created Date Submitted

On

Change of effective date Note To Reviewer Brian Marcks 10/31/2008 10/31/2008

Filing Company: Shelter Mutual Insurance Company State Tracking Number: #1382346 \$100

Company Tracking Number: 03M20408

TOI: 04.0 Homeowners Sub-TOI Combinations

Product Name: HO

Project Name/Number: Lammers/

## **Disposition**

Disposition Date: 10/31/2008

Effective Date (New): 12/20/2008

Effective Date (Renewal): 12/20/2008

- Effective Date (New) changed from 01/14/2009 to 12/20/2008 and Effective Date (Renewal) changed from 01/14/2009 to 12/20/2008 by Harrington, Becky on

10/31/2008. Status: Filed

Comment:

**Company Name: Overall % Rate Written Premium** # of Policy Premium: Maximum % Minimum % Overall % Change for this **Holders** Change (where Change (where Indicated Impact: Program: Affected for required): required): Change: this Program: Shelter Mutual Insurance 8.900% \$3,191,705 48,006 \$37,479,170 18.300% -18.200% 9.700%

Company

Filing Company: Shelter Mutual Insurance Company State Tracking Number: #1382346 \$100

Company Tracking Number: 03M20408

TOI: 04.0 Homeowners Sub-TOI: 04.0000 Homeowners Sub-TOI Combinations

Product Name: HO

Project Name/Number: Lammers/

Item Type	Item Name	Item Status	<b>Public Access</b>
Supporting Document	Form RF-2 Loss Costs Only (not for workers' compensation)		Yes
Supporting Document	H-1 Homeowners Abstract	Filed	Yes
Supporting Document	HPCS-Homeowners Premium Comparison Survey	Filed	Yes
Supporting Document	NAIC loss cost data entry document	Filed	Yes
Supporting Document	Uniform Transmittal Document-Property Casualty	&Filed	Yes
Supporting Document	Explanatory Memorandum	Filed	Yes
Supporting Document	Loss Experience	Filed	Yes
Supporting Document	Excel version of Form HPCS	Filed	Yes
Supporting Document	Claims Surcharge Comparison	Filed	Yes
Rate	Manual Pages	Filed	Yes

Filing Company: Shelter Mutual Insurance Company State Tracking Number: #1382346 \$100

Company Tracking Number: 03M20408

TOI: 04.0 Homeowners Sub-TOI: 04.0000 Homeowners Sub-TOI Combinations

Product Name: HO

Project Name/Number: Lammers/

## **Objection Letter**

Objection Letter Status Pending Industry Response

Objection Letter Date 10/29/2008 Submitted Date 10/29/2008

Respond By Date Dear Brian Marcks,

This will acknowledge receipt of the captioned filing.

#### Objection 1

- HPCS-Homeowners Premium Comparison Survey (Supporting Document)

#### Comment:

Form HPCS must be submitted in Excel spreadsheet format. Companies may not change the form in any way or include formulas.

### Objection 2

- Explanatory Memorandum (Supporting Document)

Comment: Provide supporting documention for the change in claim surcharges.

Please feel free to contact me if you have questions.

In accordance with Regulation 23, Section 7.A., this filing may not be implemented until 20 days after the requested amendment(s) and/or information is received.

Sincerely,

**Becky Harrington** 

## **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 10/29/2008 Submitted Date 10/29/2008

Dear Becky Harrington,

#### **Comments:**

Filing Company: Shelter Mutual Insurance Company State Tracking Number: #1382346 \$100

Company Tracking Number: 03M20408

TOI: 04.0 Homeowners Sub-TOI: 04.0000 Homeowners Sub-TOI Combinations

Product Name: HO

Project Name/Number: Lammers/

## Response 1

Comments: Becky,

Reference is made to your note of today regarding the captioned filing. Following are responses to your questions in the same order as they appeared in your note.

- 1. We have attached an Excel version of Form HPCS.
- 2. With this filing, claims surcharge factors were either reduced or stayed the same. No factors were increased. The factors were revised to be more in line with competition. Attached is a comparison of our current and proposed factors.

Please let me know if you have questions.

#### **Related Objection 1**

Applies To:

- HPCS-Homeowners Premium Comparison Survey (Supporting Document)

Comment:

Form HPCS must be submitted in Excel spreadsheet format. Companies may not change the form in any way or include formulas.

#### **Related Objection 2**

Applies To:

Explanatory Memorandum (Supporting Document)

Comment:

Provide supporting documention for the change in claim surcharges.

#### **Changed Items:**

#### **Supporting Document Schedule Item Changes**

Satisfied -Name: Excel version of Form HPCS

Comment: Please see attachment.

Satisfied -Name: Claims Surcharge Comparison

Comment: Please see attachment.

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Filing Company: Shelter Mutual Insurance Company State Tracking Number: #1382346 \$100

Company Tracking Number: 03M20408

TOI: 04.0 Homeowners Sub-TOI: 04.0000 Homeowners Sub-TOI Combinations

Product Name: HO

Project Name/Number: Lammers/

Sincerely,

Brian Marcks, Sue Burlingame

Filing Company: Shelter Mutual Insurance Company State Tracking Number: #1382346 \$100

Company Tracking Number: 03M20408

TOI: 04.0 Homeowners Sub-TOI Combinations

Product Name: HO

Project Name/Number: Lammers/

#### **Note To Reviewer**

### Created By:

Brian Marcks on 10/31/2008 01:32 PM

## Subject:

Change of effective date

### Comments:

Becky,

Thank you for your approval of the captioned filing. As we discussed in our telephone conversation this morning, we have revised the effective date for this filing to December 20, 2008. Please let me know if you have questions.

Brian

Filing Company: Shelter Mutual Insurance Company State Tracking Number: #1382346 \$100

Company Tracking Number: 03M20408

TOI: 04.0 Homeowners Sub-TOI Combinations

Product Name: HO

Project Name/Number: Lammers/

## **Rate Information**

Rate data applies to filing.

File and Use

Rate Change Type: Increase

Overall Percentage of Last Rate Revision: -0.400%

Effective Date of Last Rate Revision: 04/20/2007

Filing Method of Last Filing: File and Use

**Company Rate Information** 

Company Name:	Overall %	Overall % Rate	Written	# of Policy	Premium:	Maximum %	Minimum %
	Indicated	Impact:	Premium	Holders		Change (where	Change (where
	Change:		Change for	Affected for this		required):	required):
			this	Program:			
			Program:				
Shelter Mutual Insurance	9 700%	8.900%	\$3,191,705	48.006	\$37,479,170	18.300%	-18.200%

Company

Filing Company: State Tracking Number: #1382346 \$100 Shelter Mutual Insurance Company

Company Tracking Number: 03M20408

04.0 Homeowners TOI: Sub-TOI: 04.0000 Homeowners Sub-TOI Combinations

Product Name: НО

Project Name/Number: Lammers/

## Rate/Rule Schedule

**Review Status: Exhibit Name:** Rule # or Page Rate Action **Previous State Filing Attachments** #:

Number:

HO GR,PD & R Filed Manual Pages GR-12, PD-1 Replacement

> Pages.pdf thru PD-3 and R-

1 thru R-3

## 5. PREMIUM ADJUSTMENTS (Cont.)

## h. Claim Surcharge (Primary and Secondary, All Forms)

A surcharge may apply to a policy based on the policyholder's claims experience. For new business, the surcharge will be determined by the type and number of paid claims of more than \$250 occurring in the 3-year period immediately preceding the date of the application. For renewal business, the surcharge will be determined, at each renewal, by the type and number of paid claims of more than \$250 occurring in the 3-year period ending 35 days prior to the renewal effective date.

In determining the surcharge, Earthquake, Medical Payment and Identity Fraud claims will be disregarded. Claims involving a land motor vehicle (not insured, owned or driven by the insured) colliding into the insured's dwelling will also be disregarded. Wind, Hail, Lightning, and Weight of Ice, Sleet, or Snow claims will be considered Weather claims. Per the table below, Weather claims are recorded but not surcharged. All other claims will be considered Non-Weather claims.

Note: For those policies in force prior to 08-25-2004, only eligible claims that occur on or after 08-25-2004 will be considered when calculating the Claims Surcharge.

Number of Claims		Non-Weather											
Weather	0	1	2	3	4+								
0	0%	15%	50%	85%	85%								
1	0%	15%	50%	85%	85%								
2	0%	15%	50%	85%	85%								
3	0%	15%	50%	85%	85%								
4+	0%	15%	50%	85%	85%								

01-14-2009 Homeowners GR-12 AR Shelter Mutual

#### **ARKANSAS HOMEOWNERS FORM 3** PREMIUM DETERMINATION CHART

**Dwelling Package Premium** 

	<u> </u>			
Step	Description	Reference	Round	Calculation
1	Base Rate	R-1,2	\$	+
2	Amount of Insurance	R-3	\$	х
3	Heating System Discount	GR-10	\$	х
4	Renovation Cost	R-1,2	\$	х
5	Townhouse/Rowhouse	GR-13	\$	х
6	Tier	GR-15	\$	х
7	Claim Free Discount	GR-10	\$	х
8	Claim Surcharge	GR-12	\$	х
9	Deductible	GR-8	\$	х
10	Companion Policy Discount	GR-10	\$	х
11	New or Improved Home Discount	GR-10/11	\$	х
12	New Home Under Construction Disc	GR-9	\$	х
13	Protective Device Discount	GR-9	\$	x
14	Term	GR-14	\$	х
	Total Premium			

Increased Limits / Mandatory / Optional Coverages

increased Limits / Mandatory / Optional	Coverages	) I	ı	1	1	1		
					Additional	Applicable	Term	Total
Description	Page		Base Rate	*Deductible	Calculation	Exposure Units	Factor	Premium
Additional Living Expense	GR-17		Dase Nate	Deductible	Calculation	per \$1,000 Increase	r actor	1 Terrillum
Fire Department Charges	GR-17		+			per \$100 Increase	^ v	
Money	GR-17		T	x		per \$100 Increase	^ v	
Other Structures	GR-17	per Structure	T.	x		per \$1,000 Increase	^ v	
Outdoor Antennas & Equip	GR-17 GR-18	per Structure	T .	x		per \$1,000 Increase	× ×	
Personal Property	GR-18		+	x		per \$1,000 Increase	x	
Personal Liability	GR-19		+	^		per \$1,000 mcrease	×	
Additional Residence Liab (Primary Chrg)	GR-19 GR-21		T .				x	
Additional Residence Liab (Filliary Cirig)  Additional Residence Liab Credit (Secondary)	GR-21	per Add'l Res.	T				· ·	
Permitted Business Activity	GR-21	per Add i Res.	•				×	
Incidental Business (Basic)	GR-21							
Optional Stock of Merchandise	GR-21		+			¢4 000 T-+-l C		
·			+	х		per \$1,000 Total Cov		
Child Day Care (Basic)	GR-22		+					
Foster Care (Basic)	GR-23	C4	+			¢4 000 la ara		
Increased Limits on Other Structures	GR-22	per Structure	+ 	X		per \$1,000 Increase		
Total Permitted Business Activity			= Total Permitted Busin	ess Activity	Premium		Х	
Additional Premises Rented to Others (Liab)	GR-24	per Dwelling	+				х	
Other Structures Rented to Others (Liab)	GR-24	per Structure	+				Х	
Off Premises Structures	GR-25		+	x			х	
Incidental Farm Liability (On Premises)	GR-26		+				х	
Farmers Comprehensive Liab (Off Premises)	GR-26							
Acreage Charge	GR-27		+ 0 - 500 acres rate		+	per add'l 500 acres		
Farm Employees	GR-27		+ 1-2 employees rate		+	per add'l employee		
Animal Collision	GR-27		+					
Limited Pollution Liability	GR-28		+ 0 - 500 acres rate		+ >500 acres rate			
Total Farm Comp Pers Liab			= Total Farmers Compr	ehensive Lia	b Premium		X	
Back-Up Of Sewer or Drain	GR-28		+	х			х	
Construction Theft	GR-28		+	х			х	
Earthquake	GR-29							
Dwelling Charge (Cov A)	GR-29		+	х		per \$1,000 Coverage		
Personal Property Increased Limit	GR-29		+	х		per \$1,000 Increase		
ALE Increased Limit	GR-29		+	x		per \$1,000 Increase		
Loss Assessment Limit	GR-29		+	x		per \$1,000 Increase		
Other Structures Increased Limit	GR-29	per Structure	+	x		per \$1,000 Increase		
Total Earthquake			= Total Earthquake Pre	nium			х	
Expanded Restoration Cost - Structures	GR-30	per Policy	+	х			х	
Guns and Related Equipment	GR-31		+	х			х	
Archery Equipment	GR-31		+	x			х	
Jewelry and Furs	GR-32		+	x			х	
Personal Computer	GR-33		+	x			х	
Piers, Wharves and Docks (On Premises)	GR-33	per Structure	+	x		per \$1,000	х	
Piers, Wharves and Docks (Off Premises)	GR-33	per Structure	+				х	
Expanded Restoration Cost - Contents	GR-34	Min Prem Applies	+		x Step 13		х	
Silverware and Goldware	GR-35		+	x	·		х	
Trees, Shrubs, Plants & Lawns W/H	GR-36		+	х		per \$1,000 Cov A	х	
Identity Fraud Expense	GR-36		+				x	
Business Endorsement	GR-37	per Person	+				х	
Loss Assessment	GR-38		+ 0 - \$5,000 Limit rate		+ >\$5,000 Limit rate	all rates per \$1,000	X	
Personal Injury Liability	GR-38		+		,		x	
Watercraft Liability	GR-39	per Watercraft	+		x Class Factor		x	
	O11 00	, por materioralt	1.		1 3.000 . 00101		J-1	

<sup>\*</sup> When the deductible is applied, the result should be rounded to the same number of digits as the item Base Rate. Term Fee applies to final policy premium per non-annual policy term.

The minimum premium of \$1 shall be charged per item or per endorsement for each coverage written regardless of policy term.

#### **ARKANSAS HOMEOWNERS FORM 4** PREMIUM DETERMINATION CHART

#### Package Premium

Step De	escription	Reference	Round	Calculation
1 Ba	se Rate	R-4	\$	+
2 An	nount of Insurance	R-5	\$	x
3 He	ating System Discount	GR-10	\$	x
4 Fo	rm 4 or 6 Multi-Family Factor	R-4	\$	x
5 Tie	er	GR-15	\$	x
6 Cla	aim Free Discount	GR-10	\$	x
7 Cla	aim Surcharge	GR-12	\$	x
8 De	ductible	GR-8	\$	x
9 Co	empanion Policy Discount	GR-10	\$	x
10 Pr	otective Device Discount	GR-9	\$	х
11 Te	rm	GR-13	\$	х

### Increased Limits / Mandatory / Ontional Coverages

Increased Limits / Mandatory / Optional C	coverages							
					A 1 122			
Description	Dogo		Page Bate	*Dodustible	Additional	Applicable	Term	Total
Description Additional Living Expense	Page GR-17		Base Rate	*Deductible	Calculation	Exposure Units per \$1,000 Increase	Factor x	Premium
Fire Department Charges	GR-17 GR-17		+			per \$100 Increase	X	
Monev	GR-17 GR-17		+	v		per \$100 increase	x	
Building Additions and Alterations	GR-17 GR-18		+	x x		per \$1,000	x	
Outdoor Antennas & Equip	GR-18		+	X		per \$1,000 Increase	X	
Personal Liability	GR-18			^		per \$1,000 increase	<u>`</u>	
Additional Residence Liab (Primary)	GR-19 GR-21		<del>*</del>				x	
Additional Residence Liab (Filliary)  Additional Residence Liab Credit (Secondary)	GR-21	per Add'l Res.	-				x	
Permitted Business Activity	GR-21	per Add i Res.	-				_	
Incidental Business	GR-21		_					
Optional Stock of Merchandise	GR-21		+	x		per \$1,000 Total Cov		
Child Day Care	GR-22		1	^		per \$1,000 Total Cov		
Foster Care	GR-23		+					
Total Permitted Business Activity	GIN-23		= Total Permitted Busin	ess Activity F	Premium		Y	
Additional Premises Rented to Others (Liab)	GR-24	per Dwelling	- Total Fermitted Busin	less Activity I	Telliali		x	
Other Structures Rented to Others (Liab)	GR-24	per Structure	1				Ŷ	
Off Premises Structures	GR-25	per otracture	1	x			Ŷ	
Incidental Farm Liability (On Premises)	GR-26		<u>-</u>	^			Ŷ	
Farmers Comprehensive Liab (Off Premises)	GR-26		T				^	
Acreage Charge	GR-27		+ 0 - 500 acres rate		+	per add'l 500 acres		
Farm Employees	GR-27		+ 1-2 employees rate		· •	per add'l employee		
Animal Collision	GR-27		±			per add r empleyee		
Limited Pollution Liability	GR-28		+ 0 - 500 acres rate		+ >500 acres rate			
Total Farm Comp Pers Liab	OI ( 20		= Total Farmers Compr	ehensive Liah			х	
Back-Up Of Sewer or Drain	GR-28		+	x	I I I I I I I I I I I I I I I I I I I		x	
Construction Theft	GR-28		+	x			x	
Earthquake	GR-29			^			Ŷ.	
Personal Property (Cov C)	GR-29		+	x		per \$1,000 Coverage	1	
ALE Increased Limit	GR-29		+	x		per \$1,000 Increase		
Loss Assessment Limit	GR-29		+	x		per \$1,000 Increase		
Total Earthquake	011 20		= Total Earthquake Prei			per wr,eee mercade	x	
Guns and Related Equipment	GR-31		+	x			x	
Archery Equipment	GR-31		+	x			x	
Jewelry and Furs	GR-32		+	x			x	
Personal Computer	GR-33		+	x			x	
Piers, Wharves and Docks (On Premises)	GR-33	per Structure	+	x		per \$1,000	x	
Piers, Wharves and Docks (Off Premises)	GR-33	per Structure	+			,	x	
Expanded Restoration Cost - Contents	GR-34	Min Prem Applies	+		x Step 10		х	
Silverware and Goldware	GR-35	. ,,,,,,,	+	х			х	
Trees, Shrubs, Plants & Lawns W/H	GR-36		+	x		per \$1,000 Cov C	X	
Identity Fraud Expense	GR-36		+				х	
Business Endorsement	GR-37	per Person	+				х	
Loss Assessment	GR-38		+ 0 - \$5,000 Limit rate		+ >\$5,000 Limit rate	all rates per \$1,000	х	
Personal Injury Liability	GR-38		+				х	
Tenants Waterbed Liability	GR-38		+				х	
3 or 4 Family Dwelling-Premises Liability	GR-38		+				х	
Watercraft Liability	GR-39	per Watercraft	+		x Class Factor		х	
****			L					

<sup>\*</sup> When the deductible is applied, the result should be rounded to the same number of digits as the item Base Rate.

Term Fee applies to final policy premium per non-annual policy term.

The minimum premium of \$1 shall be charged per item or per endorsement for each coverage written regardless of policy term.

## ARKANSAS HOMEOWNERS FORM 6 PREMIUM DETERMINATION CHART

### Package Premium

Step	Description	Reference	Round	Calculation
1	Base Rate	R-4	\$	+
2	Amount of Insurance	R-5	\$	x
3	Heating System Discount	GR-10	\$	x
4	Form 6 Factor	R-4	\$	x
5	Form 4 or 6 Multi-Family Factor	R-4	\$	x
6	Tier	GR-15	\$	x
7	Claim Free Discount	GR-10	\$	x
8	Claim Surcharge	GR-12	\$	х
9	Deductible	GR-8	\$	х
10	Companion Policy Discount	GR-10	\$	х
11	Protective Device Discount	GR-9	\$	х
12	Term	GR-13	\$	х

Increased Limits / Mandatory / Optional Coverages

Increased Limits / Mandatory / Optional	Coverages	3						
<b>.</b>			5 5.		Additional	Applicable	Term	Total
Description	Page		Base Rate	*Deductible	Calculation	Exposure Units	Factor	Premium
Condo Unit Rental Seasonal/Occasional	GR-13		+ Step 11				X	
Additional Living Expense	GR-17		+			1	X	
Fire Department Charges	GR-17		+		45.55.11.11	P. Committee of the com	X	
Loss Assessment (Increased Limits)	GR-17		+ 0 - \$5,000 Limit rate	1	+ >\$5,000 Limit rate		х	
Money	GR-17		+	х		per \$100 Increase	X	
Building Property	GR-18		+	х		per \$1,000 Increase	X	
Outdoor Antennas & Equip	GR-18		+	х		per \$1,000 Increase	X	
Personal Liability	GR-19		+				X	
Additional Residence Liab (Primary)	GR-21		+				X	
Additional Residence Liab Credit (Secondary)	GR-21	per Add'l Res.	-				x	
Permitted Business Activity	GR-21							
Incidental Business			+					
Optional Stock of Merchandise			+	x		per \$1,000 Total Cov		
Child Day Care			+					
Foster Care			+					
Total Permitted Business Activity	' I		= Total Permitted Busin	ness Activity	/ Premium		X	
Additional Premises Rented to Others (Liab)	GR-24	per Dwelling	+				X	
Other Structures Rented to Others (Liab)	GR-24	per Structure	+				X	
Off Premises Structures	GR-25		+	x			X	
Incidental Farm Liability (On Premises)	GR-26		+				X	
Farmers Comprehensive Liab (Off Premises)	GR-26							
Acreage Charge			+ 0 - 500 acres rate		+	per add'l 500 acres		
Farm Employees	GR-27		+ 1-2 employees rate		+	per add'l employee		
Animal Collision	GR-27		+					
Limited Pollution Liability	/ GR-28		+ 0 - 500 acres rate		+ >500 acres rate			
Total Farm Comp Pers Liab			= Total Farmers Compr	ehensive Li	ab Premium		X	
Back-Up Of Sewer or Drain	GR-28		+	х			X	
Construction Theft	GR-28		+	х			Х	
Earthquake	GR-29							
Building Property	GR-29	per Structure	+	x		per \$1,000 Increase		
Personal Property (Cov C	) GR-29		+	х		per \$1,000 Coverage		
ALE Increased Limit	t GR-29		+	х		per \$1,000 Increase		
Loss Assessment Increased Limi	t GR-29		+	х		per \$1,000 Increase		
Total Earthquake	•		= Total Earthquake Pre	mium			х	
Guns and Related Equipment	GR-31		+	X			X	
Archery Equipment	GR-31		+	х			х	
Jewelry and Furs	GR-32		+	х			X	
Personal Computer	GR-33		+	х			X	
Piers, Wharves and Docks (On Premises)	GR-33	per Structure	+	х		per \$1,000	х	
Piers, Wharves and Docks (Off Premises)	GR-33	per Structure	+				X	
Expanded Restoration Cost - Contents	GR-34	Min Prem Applies	+		x Step 11		X	
Silverware and Goldware	GR-35		+	х			X	
Trees, Shrubs, Plants & Lawns W/H	GR-36		+	х		per \$1,000 Cov C	X	
Identity Fraud Expense							х	
	GR-36		+				^	
Business Endorsement	GR-36 GR-37	per Person	+				x	
		per Person	+ + +					

<sup>\*</sup> When the deductible is applied, the result should be rounded to the same number of digits as the item Base Rate. Term Fee applies to final policy premium per non-annual policy term.

The minimum premium of \$1 shall be charged per item or per endorsement for each coverage written regardless of policy term.

## **Arkansas Homeowners Form 3 Masonry Base Rates**

## \$60,000 Base, \$500 Deductible, \$100,000 Liability, \$1,000 Medical Payments

	1-3, 1Y	′-3Y	4-5, 4Y	′-5Y	6, 6	<b>′</b>	7,7Y,1N	1-5N	8, 8	<b>′</b>	6N, 7	N	9, 81	7	10		11	
	Masonry		Masonry		Masonry		Masonry		Masonry		Masonry		Masonry		Masonry		Masonry	
Zones	С	urve	С	urve	С	urve	С	urve	С	urve	С	urve	С	urve	С	urve	С	urve
4	661	1	687	1	774	1	870	1	1196	1	1310	1	1310	1	1700	1	1700	1
12	532	1	560	1	630	1	706	1	983	1	1065	1	1065	1	1400	1	1400	1
13	552	1	577	1	653	1	735	1	1020	1	1105	1	1105	1	1480	1	1480	1
15	480	1	499	1	562	1	628	1	872	1	950	1	950	1	1274	1	1274	1
16	552	1	577	1	653	1	735	1	1020	1	1105	1	1105	1	1480	1	1480	1
18	591	1	615	1	694	1	782	1	1100	1	1200	1	1200	1	1575	1	1575	1
20	661	1	687	1	774	1	870	1	1196	1	1310	1	1310	1	1700	1	1700	1
21	591	1	615	1	694	1	782	1	1100	1	1200	1	1200	1	1575	1	1575	1
23	470	1	489	1	549	1	618	1	849	1	926	1	926	1	1260	1	1260	1
24	513	1	534	1	605	1	675	1	956	1	1027	1	1027	1	1379	1	1379	1
26	661	1	687	1	774	1	870	1	1196	1	1310	1	1310	1	1700	1	1700	1
28	490	1	508	1	577	1	642	1	888	1	967	1	967	1	1280	1	1280	1
29	661	1	687	1	774	1	870	1	1196	1	1310	1	1310	1	1700	1	1700	1
31 32	567 744	1	593 793	1	669 897	1	752 1009	1	1046 1384	1	1130 1510	1	1130 1510	1	1450 1921	1	1450 1921	1 1
34	567	1	593	1	669	1	752	1	1046	1	1130	1	1130	1	1450	1	1450	1
35	612	1	637	1	722	1	808	1	1123	1	1206	1	1206	1	1582	1	1582	1
36	500	1	519	1	588	1	661	1	905	1	985	1	985	1	1321	1	1321	1
38	632	1	662	1	744	1	838	1	1158	1	1259	1	1259	1	1617	1	1617	1
40	567	1	593	1	669	1	752	1	1046	1	1130	1	1130	1	1450	1	1450	1
41	567	1	593	1	669	1	752	1	1046	1	1130	1	1130	1	1450	1	1450	1
44	591	1	615	1	694	1	782	1	1100	1	1200	1	1200	1	1575	1	1575	1
45	632	1	662	1	744	1	838	1	1158	1	1259	1	1259	1	1617	1	1617	1
48	490	1	508	1	577	1	642	1	888	1	967	1	967	1	1280	1	1280	1
49	500	1	519	1	588	1	661	1	905	1	985	1	985	1	1321	1	1321	1
50	532	1	560	1	630	1	706	1	983	1	1065	1	1065	1	1400	1	1400	1
51	513	1	534	1	605	1	675	1	956	1	1027	1	1027	1	1379	1	1379	1
53	612	1	637	1	722	1	808	1	1123	1	1206	1	1206	1	1582	1	1582	1
55	532	1	560	1	630	1	706	1	983	1	1065	1	1065	1	1400	1	1400	1
57	490	1	508	1	577	1	642	1	888	1	967	1	967	1	1280	1	1280	1
58	480	1	499	1	562	1	628	1	872	1	950	1	950	1	1274	1	1274	1
62	532	1	560	1	630	1	706	1	983	1	1065	1	1065	1	1400	1	1400	1
68	567	1	593	1	669	1	752	1	1046	1	1130	1	1130	1	1450	1	1450	1
75 77	513	1	534	1	605	1	675	1	956	1	1027	1	1027	1	1379	1	1379	1
77	470	1	489	1	549	1	618	1	849	1	926	1	926	1	1260	1	1260	1
78	567	1	593 503	1	669	1	752 752	1	1046	1	1130	1	1130	1	1450	1	1450	1
79 97	567 480	1	593	1	669 562	1	752	1	1046	1	1130	1	1130	1	1450	1	1450	1
87	480 500	1	499 519	1	562 588	1	628 661	1	872	1	950 985	1	950 985	1	1274 1321	1	1274 1321	1
88 91	612	1	637	1	722	1	661 808	1	905 1123	1	1206	1	1206	1	1582	1	1582	1 1
95	567	1	593	1	669	1	752	1	1046	1	1130	1	1130	1	1450	1	1450	1
	55,	'	555	'			. 52	'		'		'		'	1	'	1	

FOR FORM 3 WITH RENOVATION COST B-639-B (REPAIR COST ON ROOF), MULTIPLY THE PREMIUM BY 1.20.

R-1 01-14-2009

## **Arkansas Homeowners Form 3 Frame Base Rates**

## \$60,000 Base, \$500 Deductible, \$100,000 Liability, \$1,000 Medical Payments

	1-3, 1Y	′-3Y	4-5, 4Y	′-5Y	6, 6	Y	7,7Y,1N	N-5N	8, 8	Y	6N, 7	'N	9, 81	N	10		11	
Zanas	Frame		Frame		Frame		Frame		Frame		Frame		Frame		Frame		Frame	N 157 (O
Zones		urve		urve		urve		urve		urve		urve		urve		urve		curve
12	724 586	1 1	774 630	1	866 705	1	964 779	1 1	1407 1156	1	1540 1252	1	1540 1252	1	1965 1630	1	1965 1630	1
13	604	1	653	1	703	1	809	1	1200	1	1300	1	1300	1	1710	1	1710	1
15	524		562	1	625	1	699		1026	1	1117	1	1117		1480	1	1480	1
16	604	1	653	1	724	1	809	1	1200	1	1300	1	1300	1	1710	1	1710	1
18	652	1	694	1	775	1	864	1	1300	1	1400	1	1400	1	1800	1	1800	1
20	724	1	774	1	866	1	964	1	1407	1	1540	1	1540	1	1965	1	1965	1
21	652	1	694	1	775	1	864	1	1300	1	1400	1	1400	1	1800	1	1800	1
23	513	1	549	1	611	1	680	1	1003	1	1087	1	1087	1	1463	1	1463	1
24	563	1	605	1	672	1	753	1	1131	1	1202	1	1202	1	1605	1	1605	1
26	724	1	774	1	866	1	964	1	1407	1	1540	1	1540	1	1965	1	1965	1
28	538	1	577	1	639	1	716	1	1045	1	1135	1	1135	1	1480	1	1480	1
29	724	1	774	1	866	1	964	1	1407	1	1540	1	1540	1	1965	1	1965	1
31	623	1	669	1	745	1	837	1	1225	1	1330	1	1330	1	1700	1	1700	1
32	835	1	897	1	996	1	1110	1	1626	1	1774	1	1774	1	2225	1	2225	1
34	623	1	669	1	745	1	837	1	1225	1	1330	1	1330	1	1700	1	1700	1
35	674	1	722	1	803	1	900	1	1315	1	1425	1	1425	1	1838	1	1838	1 1
36	550	1	588	1	653	1	730	1	1065	1	1155	1	1155	1	1536	1	1536	1
38 40	696 623	1	744 669	1	831 745	1	929 837	1	1353 1225	1	1472 1330	1	1472 1330	1	1875 1700	1	1875 1700	1
40		1		1		1		1		1		1		1	1700	1		1
41	623 652	1 1	669 694	1	745 775	1	837 864	1 1	1225 1300	1	1330 1400	1	1330 1400	1	1800	1	1700 1800	1
45	696	1	744	1	831	1	929	1	1353	1	1472	1	1472	1	1875	1	1875	1
48	538		577	1	639	1	716		1045	1	1135	1	1135		1480	1	1480	1
49	550	1	588	1	653	1	730	1	1065	1	1155	1	1155	1	1536	1	1536	1
50	586	1	630	1	705	1	779	1	1156	1	1252	1	1252	1	1630	1	1630	1
51	563	1	605	1	672	1	753	1	1131	1	1202	1	1202	1	1605	1	1605	1
53	674	1	722	1	803	1	900	1	1315	1	1425	1	1425	1	1838	1	1838	1
55	586	1	630	1	705	1	779	1	1156	1	1252	1	1252	1	1630	1	1630	1
57	538	1	577	1	639	1	716	1	1045	1	1135	1	1135	1	1480	1	1480	1
58	524	1	562	1	625	1	699	1	1026	1	1117	1	1117	1	1480	1	1480	1
62	586	1	630	1	705	1	779	1	1156	1	1252	1	1252	1	1630	1	1630	1
68	623	1	669	1	745	1	837	1	1225	1	1330	1	1330	1	1700	1	1700	1
75	563	1	605	1	672	1	753	1	1131	1	1202	1	1202	1	1605	1	1605	1
77	513	1	549	1	611	1	680	1	1003	1	1087	1	1087	1	1463	1	1463	1
78	623	1	669	1	745	1	837	1	1225	1		1	1330	1		1	1700	1
79	623	1	669	1	745	1	837	1	1225	1	1330	1	1330	1	1700	1	1700	1
87	524 550	1	562 588	1	625 653	1	699 730	1 1	1026	1	1117	1	1117 1155	1	1480 1536	1	1480	1
88 91	674	1	722	1	803	1	900	1	1065 1315	1	1155 1425	1	1425	1	1838	1	1536 1838	1
95	623	1	669	1	745	1	837	1	1225	1	1330	1	1330	1	1700	1	1700	1
	020		000		7 10		007		1220	•	1000	•	1000		1100	•	1100	

FOR FORM 3 WITH RENOVATION COST B-639-B (REPAIR COST ON ROOF), MULTIPLY THE PREMIUM BY 1.20.

R-2 01-14-2009

## **Arkansas Homeowners Form 3**

## **Amount of Insurance**

\$60,000 Base, \$500 Deductible, \$100,000 Liability, \$1,000 Medical Payments

Amount	Curve 1	Curve 2			
Insured	Curve	Cui ve 2			
0 - 5000	0.523				
10,000					
15,000					
20,000					
25,000					
30,000					
32,000					
34,000					
36,000					
38,000					
40,000					
42,000					
44,000					
46,000					
48,000					
50,000					
52,000					
54,000					
56,000					
58,000					
60,000					
62,000					
64,000					
66,000					
68,000					
70,000					
75,000					
80,000					
85,000	1.292				
90,000	1.357				
95,000	1.422				
100,000	1.487				
110,000					
120,000					
130,000					
140,000					
150,000					
160,000					
170,000					
180,000					
190,000					
200,000					
225,000					
250,000	3.197				
Fan Faul 6	-	00 4 -1 1			
For Each Ad					
	0.0115				

R-3 01-14-2009

Filing Company: Shelter Mutual Insurance Company State Tracking Number: #1382346 \$100

Company Tracking Number: 03M20408

TOI: 04.0 Homeowners Sub-TOI: 04.0000 Homeowners Sub-TOI Combinations

Product Name: HO

Project Name/Number: Lammers/

## **Supporting Document Schedules**

**Review Status:** 

**Review Status:** 

Satisfied -Name: H-1 Homeowners Abstract Filed 10/31/2008

Comments:

Please see attachment.

Attachment: AR Form H1.pdf

Satisfied -Name: HPCS-Homeowners Premium Filed 10/31/2008

Comparison Survey

Comments:

Please see attachment.

Attachment: AR HPCS.pdf

Satisfied -Name: NAIC loss cost data entry document Filed 10/31/2008

**Comments:** 

Please see attachment.

Attachment: AR HO RF1.pdf

Review Status:

Satisfied -Name: Uniform Transmittal Document- Filed 10/31/2008

**Property & Casualty** 

Comments:

Please see attachment.

Attachments:

AR HO Transmittal.pdf

AR HO Rate-Rule Filing.pdf

Review Status:

Satisfied -Name: Explanatory Memorandum Filed 10/31/2008

Filing Company: Shelter Mutual Insurance Company State Tracking Number: #1382346 \$100

Company Tracking Number: 03M20408

TOI: 04.0 Homeowners Sub-TOI: 04.0000 Homeowners Sub-TOI Combinations

Product Name: HO

Project Name/Number: Lammers/

#### Comments:

Please see attachment.

### Attachment:

AR HO Explanatory Memo.pdf

Filing Company: Shelter Mutual Insurance Company State Tracking Number: #1382346 \$100

Company Tracking Number: 03M20408

TOI: 04.0 Homeowners Sub-TOI: 04.0000 Homeowners Sub-TOI Combinations

Product Name: HO

Project Name/Number: Lammers/

**Review Status:** 

Satisfied -Name: Loss Experience Filed 10/31/2008

Comments:

Please see attachments.

Attachments:

HO Explanation of Exhibits.pdf

Exhibits 1 thru 12 .pdf

**Review Status:** 

Satisfied -Name: Claims Surcharge Comparison Filed 10/31/2008

Comments:

Please see attachment.

Attachment:

Claim Surcharge Comparison.pdf

### ARKANSAS INSURANCE DEPARTMENT

## FORM H-1 HOMEOWNERS ABSTRACT

INSTRUCTIONS: All questions must be answered. If the answer is "none" or "not applicable", so state. If all questions are not answered, the filing will not be accepted for review by the Department. Use a separate abstract for each company if filing for a group. Subsequent homeowners rate/rule submissions that do not alter the information contained herein need not include this form.

	_		utual Insurance Company				
NA	IC # (including	group #)	NAIC #23388, Group #123				
1.	If you have hat campaign and Not Applicable	estimate i	ance to value campaign duringts impact.	g the	experience filing per	riod, describe tl	he
2.	contents) are i impact.	nsured at	or (or some similar method) in their value, state when this proportion attached.				ate its
3.	replacement v that are used.	alue of the	m relationship between the and dwelling (contents) in order ormation attached.				edures
4.	the impact.		uard form or similar type of cormation attached.	overa	age, describe the cov	rerage(s) and es	stimate
5.	<ul><li>a. Fire Extir</li><li>b. Burglar A</li><li>c. Smoke A</li><li>d. Insured w</li><li>e. Deadbolt</li></ul>	nguisher clarm larm tho has bot Locks or Door Locify)	th homeowners and auto with ocks  omplete Home Burglar alarm re or Burglar alarm reporting	your	company	0 2 2 20 0 0 5 5	% - % - % - %
6.	•		e State of Arkansas in which he areas and explain reason fo	•	* *	rite homeowner	rs .
7.	Specify the fo volume for ea Form		zed in writing homeowners in		nce. Indicate the Ark	ansas premium	1
	HO-3	5		\$	36,926,418 552,752		

8.	Do you write homeowner risks which have alu	minum, steel or vinyl siding? X Yes No
9.	Is there a surcharge on risks with wood heat?	Rather than a surcharge, premiums in protection Classes 8Y, 6N-8N, 8, 9, 10 & 11 reflect the added exposure due to the use of solid fuel heating. Policyholders in these protection classes who have no type of solid fuel heating devices are given a credit of 15%
	If yes, state the surcharge See above.	
	Does the surcharge apply to conventional fire p	places? No
	If yes, state the surcharge Not Applicable	
		Signature
		Brian Marcks
		Printed Name
		Coordinator of Insurance Dept. Affairs
		Title
		573-214-4165
		Telephone Number
		bcmarcks@shelterinsurance.com
		Email Address

The following are answers to questions one through four of Form H-1, Homeowners Abstract:

- 2. We have used cost estimators in Arkansas since 6/1/1979. We converted from the Boeckh cost estimator system to the Marshall & Swift cost estimator system on 3/1/2001. We now use the Boeckh/Marshall & Swift cost estimator system as Boeckh merged with Marshall & Swift.
- 3. For an HO-3 with the Expanded Restoration Cost endorsement, we require the amount of insurance to be at least 100% of restoration cost. For an HO-3 with Modified Renovation Cost endorsement attached, we require the amount of insurance to be at least 100% of market value. For an HO-3 without the Expanded Restoration Cost endorsement or the Modified Renovation Cost endorsement, we require the amount of insurance to be at least 100% of restoration cost.
- 4. We have a mandatory annual amount of insurance rollup for HO-3s, based on construction cost indices. Our policy size trending procedure accounts for the additional premium expected to be generated by our rollup programs.

NAIC Number:	23388
Company Name:	Shelter Mutual Insurance
Contact Person:	Brian Marcks
Telephone No.:	573-214-4165
Email Address:	bcmarcks@shelterinsurance.com
	0.1.1.1.1.2.0.0.0

#### **Homeowners Premium Comparison Survey Form** FORM HPCS – last modified August, 2005

Submit to:

Arkansas Insurance Department 1200 West Third Street Little Rock AR 72201-1904

Contact Person:	Brian Mar																72201-190	4	
Telephone No.:	573-214-4					USE TE	IE APPRO	PRIATE	FORM BE	LOW – IF	NOT APP.	LICABLE,			e: 501-3				
Email Address:	bemareks (		surance.com	n					EAVE BL	4NK				Email as a	an attachm	<i>ent to</i> <u>insu</u>	rance.pnc@	arkansas.g	<u>ov</u>
Effective Date:	01/14/2009	9												You may a	also attach	to a SERF	F filing or .	submit on a	cdr disk
Compare France Co - IV	22 (Hama-ana)		) Flot Ded	ible (George	mials as di				a otani otani		. for never	1			ina artust	ook voles		an antri)	
Survey Form for HO Public	Dwelling		ington		risk of direc kter		ss for dwell head		rancis		s for persona esha		epiacement c ion		iller		i personai pro astian		aski
Protection Class	Value	Brick	Frame	Brick	Frame	Brick	Frame	Brick	Frame	Brick	Frame	Brick	Frame	Brick	Frame	Brick	Frame	Brick	Frame
1 Toteetion Class	\$80.000	614	675	589	643	653	719	811	888	725	800	811	888	811	888	751	827	696	764
	\$120.000	872	959	837	913	927	1021	1152	1262	1030	1136	1152	1262	1152	1262	1067	1175	988	1086
}	\$160,000	1125	1238	1080	1179	1197	1319	1487	1629	1330	1467	1487	1629	1487	1629	1377	1517	1276	1402
	\$80,000	721	801	690	767	773	865	950	1063	852	951	950	1063	950	1063	886	985	821	914
6	\$120,000	1025	1138	980	1089	1098	1229	1349	1509	1210	1351	1349	1509	1349	1509	1258	1400	1166	1299
	\$160,000	1323	1469	1265	1406	1418	1586	1742	1949	1562	1744	1742	1949	1742	1949	1625	1807	1505	1676
	\$80,000	1209	1417	1166	1371	1307	1536	1607	1890	1472	1718	1607	1890	1607	1890	1480	1748	1387	1632
9	\$120,000	1717	2013	1656	1947	1856	2182	2283	2684	2092	2440	2283	2684	2283	2684	2102	2484	1970	2318
	\$160,000	2216	2599	2138	2513	2396	2817	2948	3465	2700	3150	2948	3465	2948	3465	2714	3206	2543	2993
											•				•				
Survey Form for HO					_														
Public	Property		ington	Ba			ghead		rancis		ansas		ion		iller		astian		aski
Protection Class	Value	Brick	Frame	Brick	Frame	Brick	Frame	Brick	Frame	Brick	Frame	Brick	Frame	Brick	Frame	Brick	Frame	Brick	Frame
	\$5,000	54	54	54	54	54	54	54	54	54	54	54	54	54	54	54	54	54	54
3	\$15,000	96	96	96	96	96	96	96	96	96	96	96	96	96	96	96	96	96	96
	\$25,000	131	131	131	131	131	131	131	131	131	131	131	131	131	131	131	131	131	131
	\$5,000	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60	60
6	\$15,000	106	106	106	106	106	106	106	106	106	106	106	106	106	106	106	106	106	106
	\$25,000	145	145	145	145	145	145	145	145	145	145	145	145	145	145	145	145	145	145
	\$5,000 \$15,000	104 185	104	104 185	104 185	104 185	104	104	104	104 185	104	104 185	104 185	104 185	104	104 185	104	104 185	104 185
9	\$15,000	253	185 253	253	253	253	185 253	185 253	185 253	253	185 253	253	253	253	185 253	253	185 253	253	253
	\$23,000	233	233	233	233	233	233	233	233	233	233	233	233	233	233	233	233	233	233
Survey Form for DF	P-2 (Dwelling/Fire	e) – Use \$50	00 Flat Deduc	ctible (Name	d perils for o	dwelling and	personal pr	operty, repla	cement cost	for dwelling	. actual cash	value for pe	rsonal prope	rtv. no liabil	ity coverage				_
Public	Dwelling		ington		xter		ghead		rancis		ansas		ion		iller		astian	Pul	aski
Protection Class	Value	Brick	Frame	Brick	Frame	Brick	Frame	Brick	Frame	Brick	Frame	Brick	Frame	Brick	Frame	Brick	Frame	Brick	Frame
	\$80,000																		
3	\$120,000																		
	\$160,000																		
	\$80,000																		
6	\$120,000																		
	\$160,000																		
	\$80,000																		
9	\$120,000																		
	\$160,000																		
SPECIFY THE PE		VEN FOR C	CREDITS O	R DISCOUN	TS FOR TI	HE FOLLO	WING:		ARTHQUAK			does NOT-	tomoticalle	anuar lagare	from contl-	nolsos A sle	vour occut-d	hout this are	orogo
HO3 and HO4 only Fire Extinguisher		V/A %		bolt Lock		NI/A	%		IPORTANT, RE YOU CUI							Yes	your agent al		erage
Burglar Alarm	1	5 %		ow Locks		N/A			HAT IS YOU				CONSTRAIGE	II WATAVAVA	D. 10 .	5-25			
Smoke Alarm		2 %		00 Deductible		38	_												
				r (specify)										Zone		Brick		Frame	
				Manual Pag			%	W	HAT IS YOU	R PRICE PE	ER \$1,000 O	F COVERAC	<i>EE?</i> H	ighest Risk	\$	2.44	\$	1.72	
				29 attached.												0.0		40	
			Maxi	mum Credit .	Allowed	48	%						L	owest Risk	\$	.80	\$	.49	

#### 4. **DEDUCTIBLES**

**All Homeowners forms** contain a Loss Deductible Clause applicable to loss under Section I of the policy. The Loss Deductible Clause **DOES NOT** apply to losses under Coverage D or Fire Department Charges. This clause applies to each occurrence. The company is liable only for the amount of loss in excess of the deductible.

**Form 3 ONLY:** An optional 1% or 2% (of Coverage A amount) Wind or Hail deductible (B-636-B) is available. The deductible amount applicable to Wind or Hail losses will be the **greater** of 1% or 2% (of Coverage A amount) or the base deductible.

The Base Rate pages reflect a \$500 deductible. Other deductible options may be calculated using the adjustments listed below against the \$500 premium.

**Forms 4 and 6 ONLY:** The Base Rate pages reflect a \$250 deductible. Other deductible options may be calculated using the adjustments listed below against the \$250 premium.

Non-Wind/Hail	Form 3 - W	/ind/Hail Deduc	ctibles	Forms 4 & 6
Deductibles	None	1%	2%	None
# 50	1.47	1.33	1.19	1.31
# 100	1.39	1.27	1.13	1.16
# 250	1.12	1.05	.97	1.00
500	1.00	.95	.88	0.82
750	.91	.88	.83	0.71
1,000	.83	.81	.77	0.62
1,500	.76	.74	.72	0.60
2,000	.70	.69	.67	0.59
2,500	.67	.66	.65	0.57
5,000	.62	.61	.60	0.52

# Available only to Form 3 policies originally written before 08-25-2004 with a \$50, \$100 or \$250 all peril deductible and to Form 4 & 6 policies written before 08-25-2004 with a \$50 or \$100 all peril deductible.

The deductible factors shown for Forms 4 & 6 above are used to calculate the basic premium only. Form 3 deductible factors should be used to adjust supplemental rates for all forms where deductible applies.

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#### 5. PREMIUM ADJUSTMENTS

Apply adjustments according to the Premium Determination Chart.

## a. New Home Under Construction Discount (Form 3, Primary & Secondary Dwellings) (B-748-B)

When a policy is written on a home under construction, the "Under Construction" discount will apply for the first year. To qualify for this discount, coverage must be written when construction begins. Homes which qualify for this discount shall receive a **40% premium credit** for one year.

After the first year of coverage, the "New Home" discount schedule will be applied, beginning with the "Current Calendar Year" discount.

DO NOT APPLY b. OR c. BELOW WHILE THE "UNDER CONSTRUCTION" DISCOUNT APPLIES.

## b. Protective Devices Credit (All Forms, Primary & Secondary Dwellings)

A credit is allowed for an approved, properly installed and properly maintained alarm system in the dwelling. There must be at least one fire or smoke alarm on each level of the dwelling, dead bolt locks on all exterior doors, and all accessible doors and windows must be covered by a "Complete Home Burglar Alarm" if credit is given for any of these items. No combination of credits other than those listed are allowed.

The appropriate letter (A, B, C, etc.) and the corresponding percent credit are to be shown on the application.

<u>Letter</u>	<u>Description</u>	% Credit
Α	Ultrasonic Home Burglar Alarm	2%
В	Fire or Smoke Home Alarm	2%
С	Both "A" and "B" above	4%
D	Complete Home Burglar Alarm	5%
Е	Both "B" and "D" above	5%
F	Fire or Smoke Alarm, Deadbolt Locks, and	
	Fire Extinguisher	5%
G	Both "A" and "F" above	5%
Н	Both "D" and "F" above	5%
I	Fire or Burglar Alarm Reporting to Fire,	
	Police or other recognized central station	5%
J	"I" above plus Deadbolt Locks and	
	Fire Extinguisher	5%

(Do not apply while the policy is receiving the "Under Construction" discount.)

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## 9. **EARTHQUAKE COVERAGE** (B-422-B)

Coverage for the peril of earthquake may be provided by endorsement. This coverage will apply to all Section I coverages for the same limits as provided under the policy. The deductible for the Earthquake Damage Assumption Endorsement is based on a percent of the amount of insurance for each coverage and is applied separately to each coverage.

Earthquake Coverage - Rates per \$1,000

		Frar	me		-	All	Other				
Zone	3	4	5	6	3	4	5	6			
5% Deductible											
Basic Limits (Apply to Amount Written	)										
Cov. A (Form 3)	1.72	.82	.66	.58	2.44	1.32	1.04	.94			
Cov. C (Form 4,6)	1.12	.58	.48	.42	1.12	.58	.48	.42			
Increased/Added Limits (Apply to Amo	ount of I	ncreas	e or Co	overage	e Added)						
Building Prop. (Form 6)	1.72	.82	.66	.58	1.72	.82	.66	.58			
Other Structures (Form 3)	1.72	.82	.66	.58	2.44	1.32	1.04	.94			
Personal Prop. (Form 3)	1.12	.58	.48	.42	1.12	.58	.48	.42			
ALE/Loss of Rents (All Forms)	1.72	.82	.66	.58	2.44	1.32	1.04	.94			
Loss Assessment (All Forms)	1.72	.82	.66	.58	2.44	1.32	1.04	.94			
10% Deductible											
Basic Limits (Apply to Amount Written	)										
Cov. A (Form 3)	1.28	.62	.46	.40	1.80	.98	.78	.72			
Cov. C (Forms 4,6) .88 .44 .34 .28 .88 .44 .34 .28											
Increased/Added Limits (Apply to Amo	ount of I	ncreas	e or Co	overage	e Added)						
Building Prop. (Form 6)	1.28	.62	.46	.40	1.28	.62	.46	.40			
Other Structures (Form 3)	1.28	.62	.46	.40	1.80	.98	.78	.72			
Personal Prop. (Form 3)	.88	.44	.34	.28	.88	.44	.34	.28			
ALE/Loss of Rents (All Forms)	1.28	.62	.46	.40	1.80	.98	.78	.72			
Loss Assessment (All Forms)	1.28	.62	.46	.40	1.80	.98	.78	.72			

Higher Deductible Options - Apply the applicable factor to the 10% deductible rates.

<del>-</del>	
<u>Deductible</u>	<u>Factor</u>
15%	.95
20%	.90
25%	.85

\*Clay, \*Craighead, \*Crittenden, \*Cross, \*Greene, \*Jackson, \*Lee, \*Mississippi, \*Poinsett and \*St. Francis Counties.
 \*Arkansas, \*Independence, \*Lawrence, \*Monroe, \*Phillips, \*Prairie, \*Randolph, \*Sharp, \*White and \*Woodruff Counties.

ZONE 5 -- Baxter, Cleburne, Conway, Desha, Faulkner, Fulton, Izard, Jefferson, Little River, Lonoke, Marion, Pulaski, Searcy, Sebastian and Stone Counties.

ZONE 6 -- Remainder of State.

07-27-2008 Homeowners GR-29 AR Shelter Mutual

<sup>\*</sup>Property located in these counties MUST be written with a minimum Earthquake deductible of 15%.

## FORM RF-1 Rate Filing Abstract NAIC LOSS COST DATA ENTRY DOCUMENT

1.	This	filing transmi	ttal is part o	Con	mpany Tracking	g #		0.	3M2	20408						
					ry organization I Reference/Iter			ive N	/A							
	Γ			Comp	oany Name							Company	NAI	C Number		
3.	A.	Shelter Mutu	al Insurance	Com	npany			В	. 2	23388		-				
	L						2.7									
. 1					f Business (i.e.	, Ty	pe of Insurance				Lin	e of Business (i	.e., Sı	ib-type of Insurance)		
4.	<b>A.</b>	Shelter Mutu	al Homeowr	ers				В	. 1	Homeowners						
5.																
												FOR L	OSS (	COSTS ONLY		
		(A)	(B)	_	(C)		(D	)		(E)		(F)		(G)		(H)
		ERAGE	Indicate		Requested	ļ	Б	. 1		Loss Cost		Selected		Expense		o. Current
(50	ee Ins	structions)	% Rate Level Cha		% Rate Level Chan	σe	Exped Loss F			Modification Factor		Loss Cos Multiplie		Constant (If Applicable)		Loss Cost Multiplier
Home	eown	ers	+9.7	igc	+8.9	gc	64.1	Catio		N/A		N/A	L	N/A	N/A	viuitipiici
ТОТ	AL O	VERALL														
EFFE		V EIG IEE														
6.		5 Year Histo	ory	Rate	Change Histor	·y							7.			
Ye	ar	Policy Cou	int % o		Effective Date		tate Earned Premium (000)	Incur Loss (00	ses	State Loss Ratio		Countrywide Loss Ratio		Expense Constants		Selected Provisions
200		41,635	+15.		4/18/2002	33,759		19,690		58.3	83.6		A. Total Production Expense			18.6
200		43,025	+12.		11/28/2002		290	18,129		50.0	52			General Expense		7.1
200		44,567	+3.4		8/25/2004		234	15,552		40.7	99			Taxes, Licenses & Fe	es	3.0
200		45,776 46,997	-0.4	+	04/20/2007		.653 .234	24,814		62.6 32.8	74 48			Underwriting Profit & Contingencies		7.2
200	U/	40,997				41,	,234	13,511	1	32.8	48	0.0		Other (explain)		
														TOTAL		35.9
9.	N/A +18.2	3 Estimated	l Maximum	Rate	Future filings Increase for an Decrease for a	y İn	sured (%) Tei									

## **Property & Casualty Transmittal Document**

Shelter Insurance Companies  4. Company Name(s) Shelter Mutual Insurance Company MO 23388 43-0613000  5. Company Tracking Number Contact Info of Filer(s) or Corporate Officer(s) Sinclude toll-free number  6. Name and address Title Brian Marcks Tompany Tracking Number Telephone #s FAX # e-mail State #  State	b. Analyst:   c. Disposition:     d. Date of disposition of the filing:   e. Effective date of filing:     New Business       Renewal Business       Group Name       Shelter Insurance Companies	1.	<b>Reserved for Insurance</b>	2. I	nsui	rance Departm	ent	Use only							
b. Analyst:   c. Disposition:   d. Date of disposition of the filing:   e. Effective date of filing:   New Business   Renewal Business     f. State Filing #:   g. SERFF Filing #:   h. Subject Codes     3. Group Name   Group NAIC     Shelter Insurance Companies   123     4. Company Name(s)   Domicile   NAIC # FEIN # State # Shelter Mutual Insurance Company   MO   23388   43-0613000     5. Company Tracking Number   03M20408     Contact Info of Filer(s) or Corporate Officer(s)   [include toll-free number]     6. Name and address   Title   Telephone #s   FAX # e-mail     Brian Marcks   Coordinator   573-214-4165   573-446-7317   bcmarcks   @shelterinsurance.cc.	b. Analyst:   c. Disposition:   d. Date of disposition of the filing:   e. Effective date of filing:   New Business   Renewal Business     f. State Filing #:   g. SERFF Filing #:   h. Subject Codes		Dept. Use Only	a. I	Date	the filing is rece	eive	1:							
d. Date of disposition of the filing:   e. Effective date of filing:   New Business   Renewal Business     f. State Filing #:   g. SERFF Filing #:   h. Subject Codes     3.   Group Name   Group NAIC     Shelter Insurance Companies   123     4.   Company Name(s)   Domicile   NAIC #   FEIN #   State #     Shelter Mutual Insurance Company   MO   23388   43-0613000     Shelter Mutual Insurance Company   MO   23388   43-0613000     Shelter Mutual Insurance Company   MO   Ein   State #     Shelter Mutual Insurance Company   Shelter Mutual Insurance Company   MO   Shelter Mutual Insurance Company   Shelter Mutual Insurance Company   MO   Shelter Mutual Insurance Company   Shelter Mutual Insurance Company   MO   Shelter Mutual Insurance Company   Shelter Mutual Insurance Company   MO   Shelter Mutual Insurance Company   Shelter Insurance Company   MO   Shelter Insurance Company   Shelter Ins	d. Date of disposition of the filing:   e. Effective date of filing:   New Business   Renewal Business     f. State Filing #:   g. SERFF Filing #:   h. Subject Codes														
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Renewal Business	Renewal Business														
f. State Filing #:   g. SERFF Filing #:   h. Subject Codes	f. State Filing #: g. SERFF Filing #: h. Subject Codes				Ne	ew Business									
g. SERFF Filing #:   h. Subject Codes	3. Group Name Shelter Insurance Companies  4. Company Name(s) Shelter Mutual Insurance Company MO 23388 43-0613000  5. Company Tracking Number Contact Info of Filer(s) or Corporate Officer(s) Islan Marcks Brian Marcks Coordinator 1817 West Broadway Columbia, MO. 65218  7. Signature of authorized filer  8. Please print name of authorized filer  Brian Marcks  Group NAIC # FEIN # State #  State #  Group NAIC #  Itla Itla Itla Itla Itla Itla Itla Itl				Re	newal Business	,								
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4. Company Name(s)  Shelter Mutual Insurance Company  MO  23388  43-0613000  5. Company Tracking Number  Contact Info of Filer(s) or Corporate Officer(s)  Name and address  Title  Brian Marcks 1817 West Broadway  Domicile  NAIC # FEIN # State #  O3M20408  FEIN #  State #  O3M20408  FEIN #  FEIN #  State #  O3M20408  FEIN #  FEIN #  State #  O3M20408  FEIN #  FEIN #  FEIN #  State #  State #  Include toll-free number  FAX #  Brian Marcks 1817 West Broadway  Of Insurance  FAX #  Brian Marcks Of Insurance  Of Insuranc	Shelter Mutual Insurance Company   MO   23388   43-0613000														
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1817 West Broadway of Insurance @shelterinsurance.co	1817 West Broadway Columbia, MO. 65218  of Insurance Dept. Affairs  7. Signature of authorized filer  8. Please print name of authorized filer  Brian Marcks	Con	tact Info of Filer(s) or Corpora		<b>:</b> (s)	[include toll-free									
	Columbia, MO. 65218  Dept. Affairs  7. Signature of authorized filer  8. Please print name of authorized filer  Brian Marcks	Con	tact Info of Filer(s) or Corpora Name and address	Title	r(s)	[include toll-free	#s	FAX							
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8. Please print name of authorized filer Brian Marcks	Filing information (see Consul Instructions for descriptions of these fields)	6.	tact Info of Filer(s) or Corpora Name and address Brian Marcks 1817 West Broadway Columbia, MO. 65218	Title Coordina of Insurar	tor	[include toll-free	#s	FAX			rcks	}			
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PC TD-1 pg 1 of 2

## **Property & Casualty Transmittal Document---**

15.	Reference Filing?	☐ Yes ☐ No						
16.	<b>Reference Organization</b> (if applicable)	N/A						
17.	Reference Organization # & Title	N/A						
18.	Company's Date of Filing	October 29, 2008						
19.	Status of filing in domicile	☐ Not Filed ☐ Pending ☐ Authorized ☐ Disapproved						
20.	7. This filing transmittal is part of Company Tracking # 03M20408							
	<del>_</del>							
21.	Filing Description [This area can be used in li	eu of a cover letter or filing memorandum and is free-form text]						

Base rates have been revised for Form HO-3. Amount of Insurance Relativities were reduced to one for Form HO-3. Claim Surcharge factors were revised for one and two Non-Weather claims. The overall change in revenue with this filing is +8.9% for \$3,191,705.

Filing Fees (Filer must provide check # and fee amount if applicable)

[If a state requires you to show how you calculated your filing fees, place that calculation below]

Check #: 1382346
Amount: \$100.00

Refer to each state's checklist for additional state specific requirements or instructions on calculating fees.

\*\*\*Refer to each state's checklist for additional state specific requirements (i.e. # of additional copies required, other state specific forms, etc.)

## These pages are informational only and do not need to be submitted with your filings!

## Notes for Uniform Property & Casualty Transmittal Document

## DESCRIPTION OF ITEMS IN THE PROPERTY AND CASUALTY TRANSMITTAL DOCUMENT

- **1. Reserved for Insurance Dept. Use Only**—this section is for anything the Dept. wishes to capture—such as date stamps, approval stamps, check routing numbers, accounting codes, etc.
- **2. Insurance Department Use Only Box:** Includes the following information: (It is up to the state to determine which, if any, of this info they wish to record—or it may be recorded in #1 box with stamps (for example))
  - a. Date the filing is received by the Insurance Dept.
  - **b.** Analyst—lead analyst who reviewed the filing and assigns final disposition
  - **c. Disposition**—this is the disposition that the Dept. assigns—authorized, approved, filed, withdrawn, disapproved, informational only, etc.
  - d. Date of Disposition of the filing—date filing is finished
  - **e.** Effective Date of the Filing-date the filing goes into effect. This date may vary by state—it might be the "approval" date in some states. It might be the implementation date in some states. It might be the received date in some states. The Dept. should use the date that is applicable in their state.
  - **f. State Filling #:** The number the state assigns to the filing (if applicable).
  - **g. SERFF Filing #:** Some states may use SERFF to track paper filings and will use that SERFF assigned number.
  - **h. Subject Codes** This field is intended to capture one or more Subject Codes for states to track particular attributes of a filing, such as mold exclusions. The codes or terms used would be variable by state.
- 3. Group Name and Group NAIC # as assigned by NAIC.
- **4. Company Name(s), State of Domicile, NAIC** #, **FEIN#, State** #: Every company to which this filing applies must be listed and the company information must be supplied, with the exception of the State # (the company specific code) if not available or not required by the filing jurisdiction. A filing that lists a group without supplying company info will not be accepted in most states.
- 5. Company Tracking Number: The filing number assigned by the insurance company, if any.
- **6. Contact Info of Filer or Corporate Officer:** The company should supply the information on the person the state should contact if there is a question/problem with the filing. If there is more than one person (perhaps, one for rates, one for forms) then both should be listed.
- **7. Signature of authorized filer:** Some states require a signature of the authorized filer. If the filer is third party, a letter of authorization from the insurer must be submitted according to state requirements.
- **8. Please print name of authorized filer:** So we can decipher #7 above!
- **9. Type of Insurance (TOI):** Refer to Uniform Property & Casualty Product Coding Matrix. This corresponds to the column entitled "SERFF Type of Insurance" and roughly corresponds to the annual statement line of business.
- **10**. **Sub-type of Insurance (Sub-TOI):** Refer to Uniform Property & Casualty Product Coding Matrix). This corresponds to the column entitled "SERFF Sub-Type of Insurance".
- 11. State Specific Product code(s): See State Specific Requirements for these codes
- 12. Company Program Title: Marketing title, if applicable.
- 13. Filing Type: Choices are Rate/Loss Cost; Rules; Rates/Rules; Forms; Withdrawal; Other.

- **14. Effective Date Requested:** This is the effective date the company requested when they made the filing. It is not necessarily the date the filing officially becomes effective. This is also where the company can indicate the different effective dates for new or renewal business.
- **15. Reference Filing:** Yes/No
- **16. Reference Organization** (**if applicable**): The name of the advisory organization—i.e. ISO, NCCI, AAIS, etc. or an Insurance Company name if "me too filing" is permitted. Some states allow companies to reference another company's filing. A "me too" filing is when one company adopts another company's filing. Usually they are not part of the same group. You should check with each state to determine their rules on these filings. If permitted, use this area to indicate either an advisory organization name or "me too" company name.
- **17. Reference Organization Number & Title (if applicable):** This is the unique number that the reference organization gives to the filing. It is generally not the same number as the circular number.
- 18. Company's Date of filing: The date the company sends the filing.
- 19. Status of filing in domicile: Place for the company to show if filing has been filed in domicile and its status.
- **20.** This filing transmittal is part of Company Tracking #: This ties all of the pages of the transmittal to the same filing. It is helpful for the state.
- 21. Filing Description: This area can be used in lieu of a cover letter or filing memorandum and is free-form text.
- **22. Filing Fees:** Please refer to each state's checklist for additional state specific requirements or instructions on calculating fees.

## RATE/RULE FILING SCHEDULE

(This form must be provided ONLY when making a filing that includes rate-related items such as Rate; Rule; Rate & Rule; Reference; Loss Cost; Loss Cost & Rule or Rate, etc.)

(Do not refer to the body of the filing for the component/exhibit listing, unless allowed by state.)

1.	This f	iling transmitta	al is part of	Compan	y Tracki	ng#	03M	20408				
2.		<b>iling correspon</b> pany tracking nu		0		ole)	N/A					
		Rate Increase		Rate I	Decrease			Rate	Neutral (0%)			
3.	Filing	Method (Prior						File & Use				
4a.						Company	(As Pı					
Comp		Overall %	Overall	Writ		# of		Written	Maximum	Minimum		
Nar	ne	Indicated	% Rate	prem		policyholo		premium	% Change	% Change		
		Change	Impact	chang		affecte		for this	(where	(where		
		(when		thi		for thi		program	required)	required)		
Shelter		applicable)	+ Q O0/	progr		prograi		27 470 170	.10.2	10.2		
Mutual		+9.7	+8.9%	3,191	,705	48,006	)	37,479,170	+18.3	-18.2		
Mutuai	IIIS.											
4b.			Rate Cha	nge hy C	omnany (	As Accen	ted) F	or State Use	Only			
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Nar	_	Indicated	% Rate	prem		policyholo	ders	premium	% Change	% Change		
		Change	Impact	chang		affecte		for this	6	9		
		(when	_	thi	is	for thi	S	program				
		applicable)		progr	ram	prograi	m					
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5a.	Overa applio	all percentage r cable)	ate indicati	on (when	l							
5b.		all percentage r										
5c.	Effect of Rate Filing – Written premium this program				change f	or						
5d.	Effect affect	t of Rate Filing ed	– Number (	of policyl	nolders							
6.	Overs	all percentage o	f last rate r	evision		-0.4%						
7.		tive Date of last				04/20/20	007					
		Method of Las				File & U						
8.	(Prior	Approval, File	e & Use, Fle	x Band,	etc.)							
	Rule :	# or Page # Sub	mitted		Replace	ment			Previous state	<u> </u>		
9.	for R				or With				filing number			
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	GR-12	2			New							
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PC RRFS-1

# SHELTER MUTUAL INSURANCE COMPANY ARKANSAS HOMEOWNERS Explanatory Memorandum

#### **SUMMARY**

Base rates have been revised for Form HO-3. Amount of Insurance Relativities were reduced to one for Form HO-3. Claim Surcharge factors were revised for one and two Non-Weather claims. The overall change in revenue with this filing is +8.9% for \$3,191,705.

## **GENERAL RULE (GR) PAGES**

**GR-12 5.h. Premium Adjustments – Claim Surcharge –** Factors were revised for one and two Non-Weather claims.

#### PREMIUM DETERMINATION CHART (PD) PAGES

Editorial changes were made to Expanded Restoration Cost - Contents on pages PD-1 thru PD-3.

## **BASE RATES**

Base rates were revised for Form HO-3.

## **AMOUNT OF INSURANCE RELATIVITIES**

For Form HO-3, we have reduced the number of size relativities to one.

## SHELTER MUTUAL INSURANCE COMPANY ARKANSAS HOMEOWNERS EXPLANATION OF STATISTICAL EXHIBITS

In accordance with Arkansas Regulation 23, Section 6.B., the following exhibits supplement this filing:

RF-1 Rate Filing Abstract H-1 Homeowners Abstract

HPCS Comparison of Homeowners Insurance Cost

Exhibit 1 Investment Income Calculation - Homeowners Multiple Peril

Exhibit 2 Underwriting Expenses and Expected Loss Ratio

Exhibit 3 Revenue Summation

Exhibit 4 Credibility
Exhibit 5 Loss Trending
Exhibit 6 Current Rate Levels
Exhibit 7 Policy Size Trending

Exhibit 8 Excess Wind and Hail Losses

Exhibit 9 Accident Year Losses and Claims Count
Exhibit 10 Unallocated Loss Adjustment Expense Factor
Exhibit 11 Arkansas Indicated Statewide Change

Exhibit 12 Revenue Change by Zone

Exhibit RF-1 displays the Arkansas Rate Filing Abstract (Form RF-1).

**Exhibit H-1** displays the Arkansas Homeowners Abstract (Form H-1).

**Exhibit HPCS** gives a comparison of Homeowners Insurance Cost (Form HPCS).

**Exhibit 1** displays the calculation of the estimate of investment income on net unearned premiums and loss reserves.

**Exhibit 2** displays underwriting expenses for Homeowners Multiple Peril and contains the development of Expected Loss Ratio.

**Exhibit 3** summarizes the expected revenue effect of Homeowners coverages.

**Exhibit 4** displays a credibility table based on a total number of exposure units.

**Exhibit 5** displays the calculation of loss trend factors separately for frequency and severity.

For the purpose of this calculation, a revision effective date of January 1, 2009 was used.

Exhibit 6 shows the factors necessary to adjust earned premium for rate changes to current.

**Exhibit 7** displays the calculation of policy size trend factors.

For the purpose of this calculation, a revision effective date of January 1, 2009 was used. From our estimate of annual growth in amount of insurance, we project an average size curve factor to one year past the assumed effective date. The premium trend factor is then the change in average size curve factor from the midpoint of each experience year to the projected date. Forms 3 and forms 4 and 6 are then averaged using earned exposures as weights.

**Exhibit 8** displays the calculation of excess wind and hail loss loading and smoothing.

**Exhibit 9** displays the development of ultimate accident year incurred loss and allocated loss adjustment expense and ultimate accident year claim count.

**Exhibit 10** displays the development of the unallocated loss adjustment expense factor.

Shelter Mutual Insurance Company Arkansas Homeowners Explanation of Statistical Exhibits Page 2

**Exhibit 11** contains the calculation of the Arkansas Statewide Indicated Change based on the following information:

Line 1 contains the recorded earned premiums without adjustment.

Line 2 contains factors necessary to adjust premiums for all rate changes during the experience period as noted in Exhibit 6.

Line 3 contains factors necessary to adjust premiums to reflect anticipated increases in the amounts of insurance purchased as developed in Exhibit 7.

Line 4 is the adjusted earned premium.

Line 5 displays fiscal accident year incurred losses and allocated loss adjustment expenses as developed in Exhibit 9.

Line 6 displays excess wind and hail loss adjustment amount as developed in Exhibit 8.

Line 7 shows incurred losses adjusted for excess Wind/Hail losses.

Line 8 displays the factors necessary to adjust losses to reflect anticipated changes in loss costs as developed in Exhibit 5.

Line 9 displays the Unallocated Loss Adjustment Expense Factor as developed in Exhibit 10.

Line 10 represents the adjusted incurred losses and loss adjustment expenses.

Line 11 shows the formula loss ratios for each year.

Line 12 displays the weights assigned to each year of the experience period.

Line 13 is the five-year weighted loss ratio.

Line 14 is the credibility for the experience period based on the table in Exhibit 4.

Line 15 shows the expected loss ratio, labeled "Available for Losses and Loss Adjustment Expense" in Exhibit 2, page 2.

Line 16 shows the trended expected loss ratio.

Line 17 shows the credibility weighted loss ratio with the complement of credibility given to trended expected loss ratio.

Line 18 displays the provision for variable expenses. It is the sum of commission and brokerage expenses, taxes, licenses, and fees, and profit and contingencies from Exhibit 2, page 2.

Line 19 displays the provision for fixed expenses. It is the sum of other acquisition expense and general expense from Exhibit 2, page 2.

Line 20 displays the factor selected to trend fixed expenses. It is based on the trend in the All Items component of the Consumer Price Index.

Line 21 displays the trended provision for fixed expenses. It is line 19 times line 20 raised to the Y power, where Y is the number of years from one year past the last significant rate change to one year past the expected effective date.

Line 22 shows the statewide indicated change with provisions for both variable and fixed expenses.

**Exhibit 12** displays revenue change by zone.

### Arkansas

# **Homeowners Multiple Peril**

#### Calculation of Investment Income Credit on Policyholder Funds

	· · · · · · · · · · · · · · · · · · ·	
A.	Unearned Premium Reserve	
	(1) Direct Earned Premium for Calendar Year 2007	\$ 41,234,337
	(2) Mean Unearned Premium Reserve: (1.) x 0.467	\$ 19,256,435
	(3) Deductions for Prepaid Expenses:  a. Brokerage and Commission 14.3% b. 50% of Other Acquisition Expense 2.2% c. 50% of General Expense 3.6% d. Taxes, Licenses and Fees 3.0% e. Total	23.1%
	(4) Net Unearned Premium Subject to Investment: (2.) x (1 - (3.))	\$ 14,808,199
В.	Loss Reserves	
	Direct Earned Premium for Calendar Year 2007	\$ 41,234,337
	2. Expected Incurred Loss and Loss Adjustment: (1.) x 0.713	\$ 29,400,082
	3. Expected Mean Loss Reserve: (2.) x 0.445	\$ 13,083,036
C.	Net Subject to Investment: A.4 + B.3	\$ 27,891,235
D.	Average Rate of Return	0.0558
E.	Investment Earnings on Net Subject to Investment: C x D	\$ 1,556,331
F.	Average Rate of Return as a Percent of Direct Premium Earned: E / A.1	3.8%
G.	Average Rate of Return as a Percent of Direct Premium Earned After Federal Income Tax: F x 0.729	2.8%
	Please refer to the attached explanatory memorandum for details by line	

Explanatory Memoradum re Investment Income - Arkansas - Homeowners Multiple Peril

- Line A.1 Direct earned premium as shown on page 14 for the State of Arkansas, Homeowners Multiple Peril, for Calendar Year 2007.
- Line A.2 The mean unearned premium reserve is determined by multiplying the direct earned premium in Line A.1 by the mean unearned premium ratio developed below.

1.	Direct Earned Premium for Calendar Year 2007	\$	41,234,337
2. 3.	Unearned Premium Reserve as of 12/31/2006 Unearned Premium Reserve as of 12/31/2007	\$ \$	18,780,117 19,730,116
4.	Mean Unearned Premium Reserve: ((2.) + (3.)) / 2	\$	19,255,116
5.	Mean Unearned Premium Ratio: (4.) / (1.)		0.467

- Line A.3 Production and half of other company expenses are incurred with the initial writing and processing of insurance policies, exclusive of claim adjustment expenses. As these expenses are in effect prepaid, the funds will not be available to invest on behalf of the policyholder. The deduction for these expenses is determined by use of the provisions for expenses used in our ratemaking procedures as shown.
- Line B.2 The expected loss and loss adjustment ratio reflects expense provisions used in this filing with no provision for profit.
- Line B.3 The expected mean loss reserve is determined by multiplying the expected incurred loss in Line B.2 by the mean loss and loss adjustment reserve ratio as shown below.

<ol> <li>Incurred Losses for Calendar Year 2006</li> <li>Incurred Losses for Calendar Year 2007</li> </ol>	\$ \$	24,814,367 13,510,759
<ol> <li>Loss Reserves as of 12/31/2005</li> <li>Loss Reserves as of 12/31/2006</li> <li>Loss Reserves as of 12/31/2007</li> </ol>	\$ \$ \$	8,357,888 7,966,252 7,160,424
<ul><li>6. Mean Loss Reserve 2006</li><li>7. Mean Loss Reserve 2007</li></ul>	\$ \$	8,162,070 7,563,338
8. 2006 Ratio: (6.) / (1.) 9. 2007 Ratio: (7.) / (2.)		0.329 0.560
10. Mean Ratio: ((8.) + (9.)) / 2		0.445

#### Explanatory Memorandum re Investment Income - Continued

All Other

Line D - The rate of return is the ratio of Net Income Earned and Net Realized Capital Gains/Losses to Mean Cash and Invested Assets.

Due to the inherent variability of Capital Gains/Losses, we have used the most recent ten years of data. All data shown below is from the annual statement

1. Cash and Invested Assets 2005	\$ 1,907,698,593
2. Cash and Invested Assets 2006	\$ 2,065,958,870
3. Cash and Invested Assets 2007	\$ 2,323,262,763
Net Investment Income Earned 2006	\$ 75,177,951
5. Net Investment Income Earned 2007	\$ 89,685,586
6. Mean Cash and Invested Assets 2006: (2. + 3.) / 2	\$ 1,986,828,732
7. Mean Cash and Invested Assets 2007: (2. + 3.) / 2	\$ 2,194,610,817
8. Mean Rate of Return: (4. + 5.) / (6. + 7.)	0.0394
9. Mean Cash and Invested Assets 1998 - 2007	\$ 16,308,604,600
10. Net Realized Capital Gains/Losses 1998 - 2007	\$ 267,517,475
11. Mean Rate of Return: 10. / 9.	0.0164
12. Total Rate of Return: 8. + 11.	0.0558

Line G - The average rate of Federal Income Tax was determined by applying the expected average tax rate for Net Investment Income and the expected tax rate applicable to Net Realized Capital Gains/Losses to the rates of return calculated in Line D.

	Rate of Return	Federal Tax	Rate
Net Investment Income Earned	0.0394	0.238	(A)
Net Realized Capital Gains/Losses	0.0164	0.350	
Total	0.0558	0.271	

(A) The expected average rate of Federal Income Tax on Net Investment Income was determined by applying the expected 2008 tax rates to the distribution of investment income earned for the years 2006 and 2007. The calculations are shown below:

		Net I	ncome Earned	(1)		Tax		
Type of Investment	 2006		2007		Total	Rate	l	Federal Tax
Bonds (Taxable)	\$ 27,357,731	\$	30,437,464	\$	57,795,195	0.350	\$	20,228,318
Bonds (Tax Exempt)	\$ 26,700,858	\$	26,516,804	\$	53,217,662	0.053	\$	2,820,536
Stocks	\$ 8,430,770	\$	10,852,003	\$	19,282,773	0.210	\$	4,049,382
Short Term	\$ 3,788,433	\$	3,453,930	\$	7,242,363	0.350	\$	2,534,827
Real Estate	\$ 2,855,757	\$	2,122,960	\$	4,978,717	0.350	\$	1,742,551
Other Investments	\$ 6,044,402	\$	16,302,425	\$	22,346,827	0.350	\$	7,821,389
Total	\$ 75,177,951	\$	89,685,586	\$	164,863,537	0.238	\$	39,197,003

(1) Investment deductions have been allocated to the appropriate type in the following manner:

Real Estate - Income Earned less depreciation (Page 6, Line 12), Real Estate Expenses

and Taxes (Page 11, Lines 19 and 20, Column 3).

 Investment Expenses less Real Estate Expenses and Taxes prorated by income earned to total income earned less Real Estate Income.

# Companywide

# Homeowners Multiple Peril

# **Development of Expense Ratios**

	Note: 000 s ommitted.	2005	2006	2007	Total
1.) 2.)	Direct Commission and Brokerage Direct Written Premium Ratio: 1 / 2	\$ 35,508 243,103 14.6%	\$ 35,354 246,988 14.3%	\$ 36,560 262,761 13.9%	\$ 107,422 752,852 14.3%
3.) 4.)	Other Acquisition Expense Direct Earned Premium Ratio: 3 / 4	\$ 9,464 238,932 4.0%	\$ 10,105 244,634 4.1%	\$ 11,988 255,155 4.7%	\$ 31,557 738,721 4.3%
5.) 6.)	General Expense Direct Earned Premium Ratio: 5 / 6	\$ 15,621 238,932 6.5%	\$ 16,951 244,634 6.9%	\$ 20,163 255,155 7.9%	\$ 52,736 738,721 7.1%
7.) 8.)	Taxes, Licenses and Fees Direct Written Premium Ratio: 7 / 8	\$ 5,330 243,103 2.2%	\$ 5,508 246,988 2.2%	\$ 5,878 262,761 2.2%	\$ 16,716 752,852 2.2%
9.) 10.)	Direct Loss Adjustment Expense Direct Losses Incurred Ratio: 9 / 10	\$ 21,058 237,724 8.9%	\$ 20,324 182,910 11.1%	\$ 18,918 124,006 15.3%	\$ 60,300 544,640 11.1%

Source: Insurance Expense Exhibit.

### Arkansas

# **Homeowners Multiple Peril**

Calculation of Expected Loss Ratio

Commission and Brokerage (a)	14.3%
Other Acquisition Expense (a)	4.3%
General Expense (a)	7.1%
Arkansas Taxes, Licenses and Fees (b)	3.0%
Profit and Contingencies (c)	7.2%
Sub-total	35.9%
Available for Losses and Loss Adjustment Expense	64.1%

<sup>(</sup>a) From attached Companywide Expense Ratios

<sup>(</sup>b) 2007 Premium Tax ratio in Arkansas

<sup>(</sup>c) From attached Determination of Underwriting Profit & Contingencies Provision

Shelter Mutual Insurance Company Arkansas Homeowners Multiple Peril Determination of Underwriting Profit & Contingencies Provision

Target Total Return on Surplus (after federal income tax):	12.0%	<b>(I)</b>
Expected Investment Income on Surplus (% of surplus, after federal income tax, including realized capital gains):	3.9%	(II)
Expected Net Income (% of surplus, after federal income tax):	8.1%	(III)=(I)-(II)
Target Premium to Surplus Ratio:	1.00	(IV)
Expected Net Income (% of earned premium, after federal income tax):	8.1%	(V)=(III)/(IV)
Expected Investment Income on Unearned Premium Reserves and Loss & LAE Reserves (% of earned premium, after federal income tax, including realized capital gains):	2.8%	(VI)
Underwriting Profit Provision (% of earned premium, after federal income tax):	5.3%	(VII)=(V)-(VI)
Expected Federal Income Tax Rate:	27.1%	(VIII)
Underwriting Profit Provision (% of earned premium, before federal income tax):	7.2%	IX)=(VII)/[1-(VIII)]

# Shelter Mutual Insurance Company Arkansas Homeowners Revenue Summation

	Current Premium	Propose %	ed Change \$
HO-3	35,238,214	9.1	3,193,425
Sub-Total	35,238,214	9.1	3,193,425
HO-4 HO-6	416,019 67,970	(0.3) (1.0)	-1045 -675
Sub-Total	483,989	(0.4)	-1,720
Total, Forms 3 thru 6	35,722,203	8.9	3,191,705
Supplemental		0.0	0
Total Revenue Change	35,722,203	8.9	3,191,705

# SHELTER MUTUAL INSURANCE COMPANY HOMEOWNERS Credibility Table Based on 20,000 Exposure Units

Lower <u>Limit</u>	Upper <u>Limit</u>	Credibility <u>Factor</u>
Limit  0 13 113 313 613 1,013 1,513 2,113 2,813 3,613 4,513 5,513 6,613	Limit  12 112 312 612 1,012 1,512 2,112 2,812 3,612 4,512 5,512 6,612 7,812	9.00 0.05 0.10 0.15 0.20 0.25 0.30 0.35 0.40 0.45 0.50 0.55 0.60
7,813 9,113 10,513 12,013 13,613 15,313 17,113 19,013	9,112 10,512 12,012 13,612 15,312 17,112 19,012 20,000 +	0.80 0.65 0.70 0.75 0.80 0.85 0.90 0.95 1.00

# **Assumptions:**

- 1. 10% claim frequency distribution with claims following a Poisson distribution.
- 2. Using the normal approximation with a 90% probability that the sample mean is within 3.5% of the true mean.
- 3. Partial credibility is based on the square root rule rounded to the nearest 5%.

#### Shelter Mutual Insurance Company Arkansas Homeowners

#### **Development of Combined Trend and Projection Factor**

Fiscal	Ultimate Non-Wind	Ultimate Non-Wind	Ultimate	Curve o Best F	
Acc Year	Loss and LAE	Claims	Severity	12 Point	6 Point
9/2005	54,002,268	12,730	4,242	4,357	
12/2005	55,522,834	12,525	4,433	4,415	
3/2006	55,655,800	12,247	4,544	4,474	
6/2006	54,130,345	12,067	4,486	4,534	
9/2006	55,350,324	12,015	4,607	4,595	
12/2006	56,510,924	12,003	4,708	4,657	
3/2007	58,249,104	12,348	4,717	4,719	4,79
6/2007	60,081,697	12,772	4,704	4,782	4,82
9/2007	63,047,387	12,724	4,955	4,846	4,86
12/2007	65,430,219	12,855	5,090	4,911	4,90
3/2008	70,121,270	13,442	5,217	4,977	4,93
6/2008	63,640,473	13,719	4,639	5,044	4,97
		Annual Percenta	age Change	5.48%	2.96
			r^2	0.670	0.08

	Severity Trends - Shelter Mutual Arkansas									
Fiscal	Ultimate Non-Wind	Ultimate Non-Wind	Ultimate	Ultimate Curve G						
Acc Year	Loss and LAE	Claims	Severity	12 Point	6 Point					
9/2005	10,330,081	2,416	4,276	3,896						
12/2005	9,108,035	2,289	3,979	3,897						
3/2006	8,512,019	2,275	3,742	3,898						
6/2006	7,975,942	2,269	3,515	3,899						
9/2006	9,408,817	2,290	4,109	3,900						
12/2006	9,278,746	2,271	4,086	3,901						
3/2007	8,779,387	2,289	3,835	3,902	3,589					
6/2007	8,362,231	2,283	3,663	3,903	3,695					
9/2007	7,832,175	2,275	3,443	3,904	3,805					
12/2007	8,894,866	2,341	3,800	3,905	3,918					
3/2008	10,777,869	2,505	4,303	3,907	4,034					
6/2008	11,078,291	2,644	4,190	3,908	4,154					
		Annual Percei	ntage Change	0.13%	12.42%					
	ļ.		r^2	0.000	0.433					

Fiscal	Non-Catastrophe Incurred	Non-Catastrophe Paid	- Fast Track Arkans	Curve of Best Fit		
Acc Year	Loss and LAE	Claims	Severity	12 Point	6 Point	
12/2004	88,925,611	18,954	4,692	5,271		
3/2005	95,143,955	18,862	5,044	5,234		
6/2005	97,352,657	16,922	5,753	5,198		
9/2005	101,670,536	16,024	6,345	5,162		
12/2005	108,608,710	17,120	6,344	5,126		
3/2006	120,338,843	20,832	5,777	5,091		
6/2006	118,571,033	30,134	3,935	5,055	3,53	
9/2006	127,135,776	31,893	3,986	5,021	3,9	
12/2006	124,074,913	31,921	3,887	4,986	4,34	
3/2007	117,443,953	29,364	4,000	4,951	4,81	
6/2007	122,118,042	20,672	5,907	4,917	5,34	
9/2007	119,803,281	18,803	6,371	4,883	5,92	
		Annual Perce	ntage Change	-2.75%	51.23	
			r^2	0.015	0.7	

	Trend Factor									
	Midpoint of	Selected	Combined							
Fiscal	Experience	Years to	Severity	Frequency	Trend					
Acc Year	Period	6/30/2008	5.00%	0.00%	Factor					
6/30/2004	1/01/2004	4.5000	1.2455	1.0000	1.2455					
6/30/2005	1/01/2005	3.5000	1.1862	1.0000	1.1862					
6/30/2006	1/01/2006	2.5000	1.1297	1.0000	1.1297					
6/30/2007	1/01/2007	1.5000	1.0759	1.0000	1.0759					
6/30/2008	1/01/2008	0.5000	1.0247	1.0000	1.0247					

	Frequency Trends - Shelter Mutual Companywide									
Fiscal	Ultimate Non-Wind	Earned	Frequency	Curve of Best Fit						
Acc Year	Claims	Exposures	X 100	12 Point	6 Point					
9/2005	12,730	269,859	4.72	4.47						
12/2005	12,525	271,051	4.62	4.48						
3/2006	12,247	272,546	4.49	4.50						
6/2006	12,067	274,064	4.40	4.51						
9/2006	12,015	275,504	4.36	4.53						
12/2006	12,003	276,740	4.34	4.54						
3/2007	12,348	277,795	4.45	4.56	4.47					
6/2007	12,772	278,836	4.58	4.57	4.48					
9/2007	12,724	280,028	4.54	4.59	4.50					
12/2007	12,855	281,428	4.57	4.60	4.51					
3/2008	13,442	282,892	4.75	4.62	4.53					
6/2008	13,719	284,474	4.82	4.63	4.54					
		Annual Percer	ntage Change	1.31%	1.34%					
	_		r^2	0.120	0.849					

Fiscal	Ultimate Non-Wind	Earned	Frequency	Curve o Best F		
Acc Year	Claims	Exposures	X 100	12 Point	6 Point	
9/2005	2,416	43,553	5.55	5.17		
12/2005	2,289	43,889	5.22	5.16		
3/2006	2,275	44,288	5.14	5.16		
6/2006	2,269	44,654	5.08	5.16		
9/2006	2,290	44,982	5.09	5.16		
12/2006	2,271	45,303	5.01	5.16		
3/2007	2,289	45,575	5.02	5.16	4.8	
6/2007	2,283	45,873	4.98	5.16	4.9	
9/2007	2,275	46,187	4.93	5.16	5.0	
12/2007	2,341	46,488	5.04	5.16	5.2	
3/2008	2,505	46,807	5.35	5.16	5.3	
6/2008	2,644	47,140	5.61	5.16	5.4	
		Annual Percent	age Change	0.00%	9.44%	
	_		r^2	0.000	0.69	

. 1	Non-Catastrophe			Curve of		
Fiscal	Paid	Earned	Frequency	Best	Fit	
Acc Year	Claims	Exposures	X 100	12 Point	6 Point	
12/2004	18,954	295,281	6.42	6.10		
3/2005	18,862	297,015	6.35	6.26		
6/2005	16,922	299,775	5.64	6.42		
9/2005	16,024	303,028	5.29	6.59		
12/2005	17,120	306,629	5.58	6.76		
3/2006	20,832	310,342	6.71	6.93		
6/2006	30,134	313,915	9.60	7.11	11.03	
9/2006	31,893	317,489	10.05	7.29	9.82	
12/2006	31,921	320,935	9.95	7.48	8.74	
3/2007	29,364	323,959	9.06	7.67	7.78	
6/2007	20,672	326,680	6.33	7.87	6.92	
9/2007	18,803	329,447	5.71	8.07	6.16	
		Annual Percer	tage Change	10.70%	-37.27%	
	_		r^2	0.139	0.763	

	Projection Factor									
	ears from Selected		Selected	Combined						
	30/2008 to	Severity	Frequency	Projection						
_1/	/01/2010	5.00%	0.00%	Factor						
	1.5068	1.0763	1.0000	1.0763						
	1.5068	1.0763	1.0000	1.0763						
	1.5068	1.0763	1.0000	1.0763						
	1.5068	1.0763	1.0000	1.0763						
	1.5068	1.0763	1.0000	1.0763						

	Combined Trend and Projection					
ŀ	Factor 1.3405					
	1.2767					
ı	1.2159					
	1.1580 1.1029					

# Shelter Mutual Insurance Company Homeowners Arkansas

# Current Rate Level Factors as of June 30, 2008

The parallelogram method adjusted for exposure changes was used to develop the current rate level factors shown below.

Fiscal Year Ending	<u>Factors</u>
June 30, 2004	1.0397
June 30, 2005	1.0184
June 30, 2006	0.9965
June 30, 2007	0.9961
June 30, 2008	0.9989

# Rate Change History (Percent Changes)

Effective Date	<u>% Changes</u>
April 20, 2007	-0.4 %
September 24, 2004	3.4 %
December 28, 2002	12.9 %

#### Shelter Mutual Insurance Company Homeowners Forms 3,4,6 Arkansas

#### Premium Adjustment for Increases in Amount of Insurance Purchased

					F	orm 3			
	All Policies I	Present Mid-Year				Policies Persiting to S	Subsequent Year		
Experience Year	Policy Count	Average Amount of Insurance (2)	Policy Count (3)	Average Amount of Insurance in Current Year (4)	Average Amount of Insurance in Subsequent Year (5)	Average Size Curve Factor in Current Year (6)	Average Size Curve Factor in Subsequent Year	Percentage Change in Premium In Year Due to Inflation in Coverage Amounts (8) = (7)/(6) - 1	Cumulative Premium Trend Factor  (9) = (1 + (8)) * Prior (9)
2004	40,569	99,862	36,003	101,005	109,204	1.507	1.604	6.4%	1.43
2005	42,163	112,575	37,656	113,159	122,574	1.651	1.763	6.8%	1.34
2006	43,500	126,184	39,654	126,595	134,887	1.811	1.909	5.4%	1.26
2007	44,446	137,055	40,684	137,400	148,717	1.939	2.074	6.9%	1.19
2008*	45,423	149,646	43,696	150,025	153,026	2.089	2.125	1.7%	1.12
Projected**								12.0%	

	Forms 4,6									
	All Policies	Present Mid-Year		Policies Persiting to Subsequent Year						
Experience	Policy Count	Average Amount of Insurance	Policy	Average Amount of Insurance in	Average Amount of Insurance in	Average Size Curve Factor in	Average Size Curve Factor in	Percentage Change in Premium In Year Due to Inflation	Cumulative Premium Trend Factor	
Year	(1)	(2)	Count (3)	Current Year (4)	Subsequent Year (5)	Current Year (6)	Subsequent Year	in Coverage Amounts (8) = (7)/(6) - 1	(9) = (1 + (8)) * Prior (9)	
2004	3,474	26,091	2,243	25,326	25,401	1.751	1.755	0.2%	1.052	
2005	3,281	27,740	2,158	26,702	27,218	1.822	1.849	1.5%	1.050	
2006	3,299	29,334	2,246	27,975	28,252	1.889	1.902	0.7%	1.034	
2007	3,445	31,042	2,366	29,688	30,127	1.954	1.975	1.1%	1.027	
2008*	3,615	32,018	3,119	30,837	30,950	2.033	2.038	0.2%	1.016	
Projected**								1.6%		

Com	bined					
	Premium Trend Factor					
(1	10)					
	1.429 1.344					
	1.259					
	1.195					
	1.118					

#### Notes:

The calculation of Trend in Amount of Insurance is restricted to observed changes in specific policies for which amount of insurance data is available for the following experience field. The adjustment for a trend in amount of insurance seeks to restate past premium levels at the expected amount of insurance at current valuations for those past exposures. The changing composition of this book of business due to steady growth prevents the use of simple averages in each experience field, which would be skewed significantly by differences between existing book and new policies being added to book.

- (1) Total number of policies present in June of experience period.
- (2) Average Coverage A amount for Form 3 policies; average Coverage C amount for Form 4 & 6 policies as of June of experience period.
- (3) Number of policies present in June of experience period for which renewal data found during June of following experience period.
- (4) Average principle coverage amount for policies for which renewal data is available; number of policies and average amount indicate this should be a fully representative sample.
- (5) Average principle coverage amount for renewed policies.
- (6) Average of approximate size curve factor attached to each policy according to experience period amount of insurance. Current rather than historical size curves used, but should approximate past rating well.
- (7) Average of approximate size curve factor attached to each policy according to amount of insurance observed in subsequent experience period.
- (8) Overall average percentage change in size curve factors used in premium determination.
- (9) Cumulative factor to project amount of insurance premium increases from past level to mid-point of experience projection period. See notes above regarding use of most recent trend data to extrapolate into the near future.
- (10) Average Premium Trend Factor from Form 3 and Forms 4,6 weighted by premium distribution shown below.

	Form 3	Forms 4,6	Combined
% Distribution of Current Premium	99%	1%	100%

<sup>\* 2007</sup> Data compare December exposures to corresponding June exposures for semi-annual growth rate as 2007 data not yet realized.

<sup>\*\*</sup> Projection period is from midpoint of latest experience year (fiscal year ending 6/30/2008) to one year past effective date (1/1/2009), which is 2.007 years. Projection is based on simple average of annual growth rates in amount of insurance during prior years of experience period.

# Shelter Mutual Insurance Company Homeowners Arkansas

#### Development of Excess Wind and Hail Loss Loading

Fiscal Accident Year Ending	Earned Premium (1)	Wind Incurred Loss (2)	Wind Loss Ratio (3)	*Normal Wind Loss Ratio (4)	Excess Wind Incurred Loss (5)	**Adjusted Wind Incurred Loss (6)	Re-Distributed Excess Wind Incurred Loss Adjustment (7)	Net Wind Incurred Loss Adjustment (8)
06/30/1990	10,682,094	1,314,110	12%	12%	0	1,314,110	1,012,500	
06/30/1991	11,072,918	1,331,888	12%	12%	(15,151)		1,049,544	
06/30/1992	11,090,728	1,810,763	16%	16%	(222,222)	1,810,763	1,051,233	
06/30/1993	10,802,345	924,301	9%	12%	(389,822)		1,023,898	
06/30/1994	10,551,307	1,709,816	16%	16%	0	1,709,816	1,000,104	
06/30/1995	10,863,880	1,194,723	11%	12%	(126,886)		1,029,731	
06/30/1996	11,416,219	12,120,847	106%	41%	7,470,056	4,650,791	1,082,084	
06/30/1997	12,199,549	5,050,396	41%	41%	80,488	4,969,907	1,156,332	
06/30/1998	13,458,681	2,171,352	16%	16%	0	2,171,352	1,275,679	
06/30/1999	15,002,762	9,057,270	60%	41%	2,945,377	6,111,893	1,422,034	
06/30/2000	16,077,928	4,109,298	26%	26%	0	4,109,298	1,523,943	
06/30/2001	16,937,958	8,584,232	51%	41%	1,683,970	6,900,262	1,605,461	
06/30/2002	18,696,085	4,720,401	25%	25%	0	4,720,401	1,772,105	
06/30/2003	22,766,403	3,165,537	14%	14%	0	3,165,537	2,157,909	
06/30/2004	26,358,034	5,265,047	20%	20%	0	5,265,047	2,498,341	2,498,341
06/30/2005	28,798,472	2,131,647	7%	12%	(1,371,735)	3,503,382	2,729,658	4,101,393
06/30/2006	31,235,044	12,518,595	40%	40%	0	12,518,595	2,960,608	2,960,608
06/30/2007	32,989,459	3,253,554	10%	12%	(759,669)		3,126,900	3,886,568
06/30/2008	34,983,411	37,529,032	107%	41%	23,277,332	14,251,700	3,315,896	(19,961,436)
Total	345,983,276	•			32,793,961	• •	32,793,961	(6,514,525)

\*Normal Range:

25th Percentile of (3) 12% 75th Percentile of (3) 41%

2171352.11 9057269.53

\*\*Wind Load: Total (5) / Total (1) = 9.5%

<sup>(3) = (2) / (1).</sup> 

<sup>(4) = (3)</sup> capped at max and min specified by "Normal Range".

 $<sup>(5) = [(3) - (4)] \</sup>times (1)$ ; the amount of wind loss outside the "Normal Range" to be removed (added) across all years.

<sup>(6) = (2) - (5)</sup>; the smoothed ratio of wind losses to earned premium.

<sup>(7) =</sup> Wind Load x (1); the amount of excess wind losses to be loaded back into Total Losses.

<sup>(8) = (7) - (5);</sup> Net Wind Losses to be added (removed) by Fiscal Accident Year.

# **Shelter Mutual Insurance Company Homeowners**

#### Projected Ultimate Loss and Allocated Loss Adjustment Expense

	a	un	oout	ou 2000 /	,	po															
Companywi	de Paid Los	s & Paid ALA	Æ								Arkansas P	aid Loss & P	aid ALAE								
Fiscal					Valuation Perio	od (In Months)					Fiscal					Valuation Peri	od (In Months)				
Year-End 6/30/1999 6/30/2000 6/30/2001 6/30/2002 6/30/2003 6/30/2004 6/30/2006 6/30/2006 6/30/2007 6/30/2008	@12 57,689,056 47,559,459 78,744,691 84,372,548 97,414,105 69,130,687 57,254,322 169,850,453 69,854,557 118,466,691	@24 68,241,897 58,165,123 103,448,404 108,466,425 122,578,020 91,976,055 72,794,974 213,112,592 92,599,925	@36 69,602,635 59,275,681 106,873,983 111,132,643 124,742,589 94,544,128 74,852,031 219,487,864	@48 70,194,404 60,483,940 107,765,538 112,173,836 125,973,043 95,503,051 76,028,131	@60 70,868,163 61,157,846 107,999,053 112,441,234 126,527,219 96,055,867	@72 71,005,317 61,219,185 108,195,918 112,491,795 126,693,587	@84 71,078,346 61,369,973 108,295,929 112,574,259	@96 70,866,243 61,399,379 108,305,780	@108 71,115,576 61,430,257	@120 71,116,622	Year-End 6/30/1999 6/30/2000 6/30/2001 6/30/2002 6/30/2003 6/30/2004 6/30/2005 6/30/2006 6/30/2007 6/30/2008	@12 14,823,455 9,869,837 15,417,299 13,362,552 11,123,836 12,218,273 10,207,236 15,757,337 9,752,836 36,450,181	@24 16,442,616 10,898,355 17,413,470 15,767,849 12,516,434 15,237,657 12,251,047 19,533,896 11,477,791	@36 16,583,091 10,846,410 17,665,028 15,893,495 12,711,397 15,625,132 12,498,782 20,270,053	@48 16,626,762 11,003,219 17,889,118 16,009,373 12,796,772 15,731,495 12,765,465	@60 16,728,742 11,233,674 17,909,298 16,018,528 12,943,754 15,880,253	@72 16,751,558 11,251,554 17,918,625 16,030,511 12,907,530	@84 16,763,610 11,270,662 17,918,461 16,030,565	@96 16,803,271 11,270,305 17,918,461	@108 16,803,271 11,270,654	@120 16,803,271
Companywi	de Reported	Loss & Paid	IALAE								Arkansas R	eported Los	s & Paid ALA	Æ							
Fiscal Year-End 6/30/1999 6/30/2000 6/30/2001 6/30/2003 6/30/2004 6/30/2005 6/30/2006 6/30/2007 6/30/2008	@12 65,888,357 56,279,517 56,279,510,412 104,746,325 133,685,994 100,122,691 82,251,662 260,713,601 110,969,198 209,469,435	@24 69,758,558 59,938,359 105,797,684 112,364,110 125,908,759 95,940,370 75,367,898 219,855,290 95,711,828	@36 70,412,823 60,698,788 108,545,013 112,672,840 125,974,386 95,766,718 75,861,849 220,969,784	@48 70,763,713 61,773,218 108,686,149 112,763,422 126,562,435 96,216,002 77,136,556	Valuation Peri @60 71,363,132 61,584,290 108,306,842 112,729,580 126,872,669 96,345,664	od (In Months) @72 71,291,317 61,570,285 108,399,537 112,762,870 126,906,033	@84 71,221,346 61,478,546 108,363,730 112,772,109	@96 70,959,243 61,480,379 108,346,743	@108 71,163,676 61,500,094	@120 71,157,622	Fiscal Year-End 6/30/1999 6/30/2000 6/30/2001 6/30/2002 6/30/2003 6/30/2005 6/30/2006 6/30/2007 6/30/2008	@12 16,005,181 10,615,550 16,925,396 15,250,804 14,080,808 17,688,477 13,978,303 13,595,906 60,863,115	@24 16,558,964 11,135,558 17,566,738 16,389,112 12,864,255 15,817,749 12,4381,017 11,582,489	@36 16,686,231 11,012,856 17,960,720 16,145,293 12,801,528 15,671,539 12,516,982 20,325,393	@ 48 16,723,712 11,276,740 18,021,276 16,037,188 12,809,972 15,749,495 12,830,398	Valuation Peri @60 16,814,073 11,340,478 17,929,64 16,018,528 12,943,754 15,905,253	od (In Months) @72 16,826,958 11,357,430 17,934,345 16,030,511 12,907,530	@84 16,819,010 11,271,662 17,934,181 16,037,665	@96 16,808,671 11,271,305 17,934,181	@108 16,808,671 11,271,654	@120 16,808,671
Companywi	de Claims w	ith Payment									Arkansas C	laims with P	ayment								
Fiscal Year-End 6/30/1999 6/30/2000 6/30/2001 6/30/2002 6/30/2003 6/30/2005 6/30/2006 6/30/2007 6/30/2008	@12 33,571 28,021 47,235 41,524 35,959 27,292 22,394 52,979 28,708 47,644	@24 36,380 30,646 52,014 44,578 39,129 29,597 24,273 57,890 31,122	@36 36,593 30,843 52,418 44,691 39,256 29,692 24,357 58,411	@48 36,654 30,916 52,509 44,727 39,300 29,730 24,396	Valuation Peri @60 36,703 30,938 52,540 44,745 39,328 29,754	od (In Months) @72 36,726 30,949 52,555 44,759 39,339	@84 36,730 30,955 52,564 44,765	@96 36,731 30,958 52,568	@108 36,732 30,962	@120 36,734	Fiscal Year-End 6/30/1999 6/30/2000 6/30/2001 6/30/2002 6/30/2003 6/30/2005 6/30/2006 6/30/2007 6/30/2008	@ 12 7,836 5,642 12,683 6,130 5,078 5,219 3,545 6,550 3,701 12,758	@ 24 8,353 6,049 13,284 6,463 5,308 5,585 3,751 6,941 3,933	@ 36 8,401 6,074 13,319 6,479 5,326 5,603 3,764 6,992	@48 8,414 6,082 13,335 6,487 5,332 5,608 3,769	Valuation Peri @60 8,423 6,086 13,341 6,491 5,339 5,614	od (In Months) @72 8,430 6,089 13,343 6,494 5,339	@84 8,431 6,091 13,349 6,495	@96 8,432 6,092 13,349	@108 8,432 6,094	@120 8,432
Companywi	de Selected	Incurred Los		on-Wind Losses				Wind	Tota	1	Arkansas S	elected Incu	red Loss &		on-Wind Losse	s			Wind	To	tal
									1010						5000						

		Non-Wind Losses							To	otal
Fiscal	Cumulative	Ultimate	Estimated	Cumulative	Ultimate	Estimated	Selected	Selected	Estimated	Selected
Accident	Reported	Development	Incurred	Paid	Development	Incurred	Incurred	Incurred	Incurred	Incurred
Year	Losses	Factors	Loss/ALAE	Losses	Factors	Loss/ALAE	Loss/ALAE	Loss/ALAE	Claim Count	Loss/ALAE
(1)	(2)	(3)	$(4) = (2) \times (3)$	(5)	(6)	$(7) = (5) \times (6)$	(8)	(9)	(10)	(11) = (8) + (9)
6/30/1999	38,380,199	1.0000	38,380,199	38,339,199	1.0000	38,339,199	38,380,199	32,777,423	36,734	71,157,622
6/30/2000	42,390,926	1.0000	42,390,926	42,324,926	1.0000	42,324,926	42,390,926	19,109,168	30,962	61,500,094
6/30/2001	52,081,555	1.0000	52,081,555	52,043,753	1.0000	52,043,753	52,081,555	56,265,189	52,568	108,346,744
6/30/2002	70,095,914	1.0000	70,095,914	69,911,714	1.0000	69,911,714	70,095,914	42,676,196	44,765	112,772,110
6/30/2003	58,562,301	1.0000	58,562,301	58,404,347	1.0018	58,509,475	58,562,301	68,350,567	39,345	126,912,868
6/30/2004	58,007,515	0.9990	57,949,508	57,726,104	1.0038	57,945,671	57,949,508	38,380,325	29,769	96,329,833
6/30/2005	54,843,885	0.9975	54,706,857	53,751,149	1.0108	54,333,286	54,706,857	22,343,976	24,424	77,050,833
6/30/2006	54,049,730	1.0015	54,130,345	53,009,946	1.0260	54,387,816	54,130,345	167,806,120	58,570	221,936,465
6/30/2007	60,022,229	1.0010	60,081,697	57,386,737	1.0619	60,939,115	60,081,697	36,058,446	31,331	96,140,143
6/30/2008	69,105,959	0.9209	63,640,473	41,107,217	1.3539	55,656,113	63,640,473	122,669,208	52,190	186,309,681
		-	-		-			-	-	
5-yr Total			290,508,880			283,262,001	290,508,880	387,258,075	196,284	677,766,955
10-yr Total			552,019,774			544,391,067	552,019,775	606,436,618		1,158,456,393

				on-Wind Losse	8			Wind	To	tal
Fiscal	Cumulative	Ultimate	Estimated	Cumulative	Ultimate	Estimated	Selected	Selected	Estimated	Selected
Accident	Reported	Development	Incurred	Paid	Development	Incurred	Incurred	Incurred	Incurred	Incurred
Year	Losses	Factors	Loss/ALAE	Losses	Factors	Loss/ALAE	Loss/ALAE	Loss/ALAE	Claim Count	Loss/ALAE
(1)	(2)	(3)	$(4) = (2) \times (3)$	(5)	(6)	$(7) = (5) \times (6)$	(8)	(9)	(10)	(11) = (8) + (9)
6/30/1999	7,751,402	1.0000	7,751,402	7,746,002	1.0000	7,746,002	7,751,402	9,057,270	8,432	16,808,672
6/30/2000	7,162,355	1.0000	7,162,355	7,161,355	1.0000	7,161,355	7,162,355	4,109,298	6,094	11,271,653
6/30/2001	9,349,949	1.0000	9,349,949	9,334,229	1.0000	9,334,229	9,349,949	8,584,232	13,349	17,934,181
6/30/2002	11,317,264	1.0000	11,317,264	11,317,264	1.0000	11,317,264	11,317,264	4,720,401	6,495	16,037,665
6/30/2003	9,741,993	1.0000	9,741,993	9,741,993	1.0004	9,745,890	9,741,993	3,165,537	5,340	12,907,530
6/30/2004	10,644,941	1.0003	10,648,134	10,619,941	1.0010	10,630,563	10,648,134	5,265,047	5,617	15,913,181
6/30/2005	10,707,037	1.0053	10,763,801	10,647,617	1.0110	10,764,850	10,763,801	2,131,647	3,773	12,895,448
6/30/2006	7,886,561	1.0113	7,975,942	7,836,501	1.0252	8,033,702	7,975,942	12,518,595	7,012	20,494,537
6/30/2007	8,381,674	0.9977	8,362,231	8,281,395	1.0498	8,693,547	8,362,231	3,253,554	3,960	11,615,785
6/30/2008	12,283,240	0.9019	11,078,291	7,628,736	1.2492	9,530,003	11,078,291	37,529,032	13,746	48,607,323
5-yr Total			48,828,399			47,652,664	48,828,399	60,697,875	34,107	109,526,274
10-yr Total			94,151,362			92,957,404	94,151,362	90,334,613		184,485,975

# Shelter Mutual Insurance Company Homeowners Companywide

# **Development of Unallocated Loss Adjustment Expense Factor**

Note: Amounts in 000's	2005	2006	2007	Total
Direct Loss and Defense/Cost     Containment Expense Incurred	\$239,545	\$185,890	\$126,642	\$552,077
Direct Adjusting and Other     Expense Incurred (ULAE)	\$19,237	\$17,344	\$16,282	\$52,863
Ratio of Direct ULAE Incurred to     Direct Loss and Defense Incurred	8.0%	9.3%	12.9%	9.6%

Source: Insurance Expense Exhibit.

#### **Arkansas**

#### **Homeowners Indicated Rate Level Change**

	Fiscal Year Ending 6/30/2004	Fiscal Year Ending 6/30/2005	Fiscal Year Ending 6/30/2006	Fiscal Year Ending 6/30/2007	Fiscal Year Ending 6/30/2008
1. Earned Premium	\$26,358,034	\$28,798,472	\$31,235,044	\$32,989,459	\$34,983,411
2. Current Rate Level Factor	1.0397	1.0184	0.9965	0.9961	0.9989
3. Effect of Trend in Amount of Insurance	1.4295	1.3440	1.2594	1.1950	1.1183
4. Trended Premium at Current Rates [(1) x (2) x (3)]	\$39,173,850	\$39,417,053	\$39,200,381	\$39,271,429	\$39,080,653
Incurred Loss and Allocated Loss     Adjustment Expense	\$15,913,181	\$12,895,448	\$20,494,537	\$11,615,785	\$48,607,323
6. Wind/Hail Loss Adjustment	2,498,341	4,101,393	2,960,608	3,886,568	-19,961,436
7. Losses Adjusted for Wind/Hail Losses [(5) + (6)]	\$18,411,522	\$16,996,841	\$23,455,145	\$15,502,353	\$28,645,887
8. Factor to Trend and Project Losses to 1/1/2010	1.3405	1.2767	1.2159	1.158	1.1029
9. Unallocated Loss Adjustment Expense Factor	1.0958	1.0958	1.0958	1.0958	1.0958
10. Trended Loss and Loss Adjustment Expense [(7) x (8) x (9)]	\$27,043,890	\$23,777,693	\$31,249,900	\$19,670,656	\$34,618,724
11. Formula Loss Ratio [(10) / (4)]	69.0%	60.3%	79.7%	50.1%	88.6%
12. Experience Year Weight	10%	15%	20%	25%	30%
13. Weighted Formula Loss Ratio [sum the products of (	11) & (12)]		71.0%		
14. Credibility - Based on 20,000 Earned House Years			100.0%		
15. Expected Loss Ratio			64.1%		
16. Trended Expected Loss Ratio [(15) X (20) ^ 1]			66.3%		
17. Credibility Weighted Formula Loss Ratio [(13) X (14) + (16) X (1 - (14))]			71.0%		
18. Current Provision for Variable Expenses of Commissions, Taxes and Profit			24.5%		
Current Provision for Fixed Expenses of General and Other Acquisition Expense			11.4%		
20. Factor to Trend Fixed Costs			1.035		
21. Trended Fixed Costs [(19) X (20) ^ 1]			11.8%		
22. Indicated Rate Level Change with Provision for Fixed [(17) + (21)] / [1.000 - (18)] - 1.000	d and Variable Expense	es	<u>9.7%</u>		

Line 14 -- Partial Credibility is based on the square root rule rounded to the nearest five percent.

Lines 16 & 21 -- Projecting of fixed expenses is done from one year past the effective date of the last rate change (04/20/2007) to one year past the expected effective date (01/01/2009), limited to one year.

# Shelter Mutual Insurance Company Revenue Change by Zone Arkansas Homeowners

	Data		
Zone	Annual Policy Premium	Total % Change	Total \$ Change
4	713,845	10.4%	74,315
12	201,394	8.9%	17,997
13	131,489	10.6%	13,939
15	444,149	12.4%	55,189
16	707,296	1.4%	9,979
18	1,509,735	11.3%	171,273
20	151,774	1.5%	2,263
21	82,791	13.6%	11,272
23	2,550,941	12.4%	316,504
24	3,484,435	11.3%	395,105
26	578,196	0.5%	2,726
28	528,075	14.1%	74,509
29	1,197,331	4.0%	48,049
31	361,823	12.2%	44,190
32	298,881	3.5%	10,404
34	198,465	7.7%	15,357
35	1,435,361	11.6%	166,132
36	1,579,897	14.5%	228,661
38	1,044,245	11.1%	116,029
40	158,272	-0.6%	(896)
41	52,287	11.5%	6,026
44	727,023	3.4%	24,965
45	337,340	2.7%	9,265
49	549,476	14.3%	78,734
50	542,751	14.5%	78,512
51	1,140,947	11.3%	129,049
53	2,843,010	10.8%	305,692
55	216,988	3.9%	8,354
57	426,357	9.5%	40,717
58	822,761	14.4%	118,245
62	1,535,425	8.4%	128,757
68	•	6.3%	9,653
75		10.8%	35,381
77	•	1.6%	3,310
78	3,487,037	3.5%	123,662
79	83,569	-0.6%	(520)
87	632,282	13.9%	87,974
88	1,806,042	8.8%	159,580
91	2,264,107	3.3%	74,019
95	203,566	-1.3%	(2,666)
Grand Total	35,722,203	8.9%	3,191,705

# SHELTER MUTUAL INSURANCE COMPANY ARKANSAS HOMEOWNERS, FARMOWNERS, PLATINUM SHIELD & MOBILE HOMEOWNERS CLAIMS SURCHARGE COMPARISON

#### CURRENT

Number of Claims	Non-Weather								
Weather	0	1	2	3	4+				
0	0	30%	85%	85%	85%				
1	0	30%	85%	85%	85%				
2	0	30%	85%	85%	85%				
3	0	30%	85%	85%	85%				
4+	0	30%	85%	85%	85%				

#### **PROPOSED**

Number of Claims	Non-Weather								
Weather	0	1	2	3	4+				
0	0	15%	50%	85%	85%				
1	0	15%	50%	85%	85%				
2	0	15%	50%	85%	85%				
3	0	15%	50%	85%	85%				
4+	0	15%	50%	85%	85%				